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Hotel Property Investments (ASX Code: HPI) Financial results for the six months ending 31 December 2023

Hotel Property Investments (HPI) today lodged its H1 FY24 interim report which shows a statutory profit of \$9.5 million and has declared a final distribution of 9.5 cents per stapled security for the six months ending 31 December 2023.

1. <u>Highlights</u>

Rental income: Rental income is up 3.4% to \$36.5 million (H1 FY23: \$35.3 million), due to contract rent increases across the pub portfolio for consistently held assets.

Adjusted Funds From Operations (AFFO): AFFO decreased by 2.1% to \$18.5 million (H1 FY23: \$18.9 million), primarily due to the impact of increased variable interest costs.

Distributions: The half year distribution for 31 December 2023 is 9.5 cents (H1 FY23: 9.2 cents).

Property Valuation and Cap Rates: Portfolio valued at \$1,263.9 million reflecting an average Cap Rate of 5.47%. (June 2023: 5.42%). 16 of the 61 investment properties have been externally valued at 31 December 2023.

Transactions: During the period HPI settled the acquisition of the Strand Hotel, Yeppoon QLD, representing a yield of 6.2%.

Debt facilities: HPI is well positioned with a mix of debt facilities:

- next facility maturity \$100m USPP Note in August 2025
- weighted average fixed rate debt term 3.1 years
- weighted average cost of fixed rate debt 4.89%
- proportion of debt fixed 65.9%

As at 31 December 2023 the weighted average debt tenor is 3.8 years and the average cost of debt is 5.56%.

2. <u>Profit after tax and Distributable Earnings</u>

The Profit after Tax for the six months ended 31 December 2023 was \$9.5 million. In addition to the fair value loss on investment properties of \$8.1 million, other operating revenues and expenses included rental income from investment properties of \$36.5 million, property cost recoveries of \$4.7 million, property outgoing costs of \$6.8 million, management fees and other trust costs of \$2.2 million, and financing costs of \$13.6 million.

Adjusting profit after tax for fair value adjustments, non-cash finance costs and other minor items, the distributable earnings of HPI was \$18.8 million. Adjusting further for maintenance capex of \$0.3 million the Adjusted Funds from Operations (AFFO) was \$18.5 million.

3. Distribution Reinvestment Plan (DRP)

The DRP has been suspended for the December 2023 distribution.

4. Key Metrics

- Statutory profit: \$9.5 million
- Fair value loss: \$8.1 million
- Investment Property Value: \$1,263.9 million
- Average cap rate: 5.47%
- Cash on Hand: \$2.1 million
- Loans Drawn: \$470.2 million
- Undrawn debt facilities: \$44.8 million
- Weighted average debt expiry: 3.8 years
- Gearing: 36.7% (Drawn Debt minus cash)/(Total Assets minus Cash)
- WALE: 9.5 years
- Average Hotel Option Period: 19.9 years
- Occupancy: Hotels 100% leased
- Net Assets per Security: \$3.97

5. <u>Distribution Guidance for FY24</u>

HPI re-affirms distribution guidance of 19.0 cents per security for FY24.

6. <u>CEO and Managing Director update</u>

Don Smith, CEO and Managing Director, returned to work on 15 January 2024 and over the next few months will require periods of additional leave to achieve a full recovery. During these periods, Blair Strik will be acting CEO.

This ASX announcement was authorised by the Hotel Property Investments Limited Board

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