

HOTEL  
PROPERTY  
INVESTMENTSSuite 2, Level 17  
IBM Centre  
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Southbank VIC 3006  
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**Appendix 4E**  
**Full Year Report**  
**Year Ended 30 June 2022**

ABN 25 010 330 515

**Name of entity**

HOTEL PROPERTY INVESTMENTS (HPI)

**ABN or equivalent company reference**

Hotel Property Investments Trust (ARSN 166 484 377) and Hotel Property Investments Limited (ABN 25 010 330 515)

Half yearly	Preliminary final	Reporting Period
	✓	1 July 2021 to 30 June 2022 (previous corresponding period 1 July 2020 to 30 June 2021)

**Results for announcement to the market**

	30 June 2022	30 June 2021	Variance
	A\$'000	A\$'000	%
Total revenue from investment properties	73,974	60,142	23.00%
Total income from operating activities	245,289	111,173	120.64%
Profit for the period from operating activities after tax attributable to stapled security holders	211,446	84,720	149.58%

	30 June 2022	30 June 2021	Variance
	\$ per security	\$ per security	%
Net assets per security	\$4.19	\$3.30	26.97%

	30 June 2022	30 June 2021	Variance
	cents per security	cents per security	%
Earnings per security	112.24	50.73	121.25%

**Distributions**

<b>Interim Distribution</b>	<b>Six Months Ended</b>	<b>Six Months Ended</b>	<b>Variance</b>
	<b>31 December 2021</b>	<b>31 December 2020</b>	<b>%</b>
Trust distribution amount per stapled security (cents)	10.2	9.6	6.25%
Record date for determining entitlements to trust distribution	31 December 2021	31 December 2020	
Payment date for trust distribution	4 March 2022	5 March 2021	
<b>Final Distribution</b>	<b>Six Months Ended</b>	<b>Six Months Ended</b>	<b>Variance</b>
	<b>30 June 2022</b>	<b>30 June 2021</b>	<b>%</b>
Trust distribution amount per stapled security (cents)	10.3	9.7	6.19%
Record date for determining entitlements to trust distribution	30 June 2022	30 June 2021	
Payment date for trust distribution	2 September 2022	3 September 2021	

**Explanation of Results**

- Rent revenue increased by 23% during the 2022 financial year due to asset acquisitions, rentalised investments into existing assets and annual rent reviews. 71.2% of rent reviews are linked to CPI and 28.2% were fixed (weighted average fixed increase 3.0%).
- Total profit increased by 149.6% due to higher year on year fair value adjustments to investment properties (\$171.3m (2021: \$51.0m)) and the additional rental revenue noted above.

**Other Details**

- Final distribution consists of 10.3 cents from trading operations.
- Distribution reinvestment plan was in operation for the full financial year.
- There were no associates or joint venture entities during the period.

**Audit**

This report is based on financial accounts which have been audited by KPMG. A copy of the Hotel Property Investments audited Annual Report is attached.

ANNUAL  
REPORT  
2022

**HPI**®  
HOTEL  
PROPERTY  
INVESTMENTS





**Hotel Property Investments (HPI)**  
**Report for the Year Ended 30 June 2022**

Comprising Hotel Property Investments Trust (ARSN 166 484 377)  
and Hotel Property Investments Limited (ABN 25 010 330 515)  
and their controlled entities.



# Bribie Island

HOTEL

Bribie Island Hotel  
Bellara QLD

## WELCOME TO HPI

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# DIRECTORS' REPORT

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RENT FROM  
INVESTMENT  
PROPERTIES  
UP 23% ON  
PRIOR YEAR

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Bribie Island Hotel  
Bellara QLD



# INTRODUCTION

Comprising Hotel Property Investments Trust (ARSN 166 484 377) and Hotel Property Investments Limited (ABN 25 010 330 515) and their controlled entities

The Directors of Hotel Property Investments Limited as Responsible Entity (the 'Responsible Entity') for the Hotel Property Investments Trust ('the Trust') present the consolidated financial report of the Trust, Hotel Property Investments Limited ('the Company') and their controlled entities (together 'the HPI Group') for the year ended 30 June 2022.

The securities in the Company are stapled to the units in the Trust and cannot be traded or dealt with separately. The Company and its controlled entities and the Trust and its controlled entities are referred to as 'the HPI Group'.

The Responsible Entity for the Trust is incorporated and domiciled in Australia. The registered office of the Responsible Entity is located at:

**Suite 2, Level 17 – IBM Centre  
60 City Road Southbank VIC 3006 Australia**

# CORPORATE GOVERNANCE

A copy of HPI Group's Corporate Governance Statement is available on HPI Group's website at:

[hpitrust.com.au/governance/](http://hpitrust.com.au/governance/)

# HPI'S COMMITTEES

Human Resources & Nominations Committee (HR&NC)  
Board Audit & Risk Committee (BARC)  
Responsible Entity Compliance Committee (RECC)

NET ASSETS  
OF \$810m  
AS AT  
30 JUNE 2022

Ferry Road Tavern  
Southport QLD





# DIRECTORS & OFFICERS

The members of the Board of Directors and the Officers of the Company in office during the year and since the end of the year are:



Brighton Metro Hotel  
Brighton SA

## Raymond Gunston

Independent non-executive Chairman

Appointed 19 November 2013  
Ceased 5 July 2022

During The Year:  
Chairman, Member of HR&NC & Member of the BARC

Raymond Gunston had over 40 years' corporate and financial services experience in the public and private sectors, specialising in finance, treasury, mergers and acquisitions, and accounting.

Raymond was the non-executive Chairman of Sigma Healthcare Limited (ASX: SIG).

Raymond was formerly Chief Financial Officer of Tatts Group Limited and Director of several Tatts Group's subsidiary and associate companies. He was formerly General Manager – Infrastructure, Major Projects and Investment at the Australian Football League (AFL), and was a Consultant to the AFL.

Raymond had a Bachelor of Commerce (Honours) from the University of Melbourne and a Diploma of Education.

### Tribute to Ray

*On 5 July 2022 Ray Gunston passed away suddenly. Ray's charm and personality were a source of exceptional leadership for the Board and Management, always acting in the best interests of HPI's shareholders. The HPI Board, Management and Employees will dearly miss Ray's guidance, pragmatism and presence and above all else, Ray was a true gentleman.*

## Lachlan Edwards

Independent non-executive Director

Appointed 19 November 2013

During The Year:  
Chairman of the HR&NC & Member of the BARC

From 7 July 2022:  
Chairman of the HR&NC, Chairman of the BARC & Chairman of the RECC

Lachlan Edwards is the Founder of advisory business Faraday Associates, having been the Co-Head of advisory businesses at Lazard Australia. Lachlan has extensive experience in capital markets and has been a senior level advisor to governments, Boards, executive teams and creditors in Australia and Europe. His previous Board positions include Director of NM Rothschild & Sons and Governor of the English National Ballet in London.

Lachlan was a Managing Director of Goldman Sachs 2006–2013 and was at Rothschild in both Sydney and London for 15 years.

Lachlan currently serves on a number of Boards including as Deputy Chair of the Bell Shakespeare Company and as a non-executive Director of Bluestone Mortgages Pty Ltd in Australia. He is also Trustee of both the Historic Houses Trust of NSW (Sydney Living Museums) and the Art Gallery of NSW.

Lachlan has a Bachelor of Economics degree from the University of Sydney and a Graduate Diploma in Applied Finance and Investments from the Securities Institute of Australia. He is also a Member of the Australian Institute of Company Directors.

## Giselle Collins

Independent non-executive Director

Appointed 19 April 2017

During The Year:  
Chairman of the BARC, Chairman of the RECC & Member of the HR&NC

From 7 July 2022:  
Chairman, Member of the BARC & Member of the HR&NC

Giselle Collins is a Director with significant executive experience in property, tourism and financial services.

Giselle was previously Chairman of Aon Superannuation, the Travelodge Hotel Group and the Heart Research Institute, and served on the Boards of BIG4 Holiday Parks and the Royal Australian Institute of Architects.

Giselle is a non executive Director on the ASX listed Boards of Generation Development Group (ASX:GDG), Cooper Energy (ASX:COE) and Peak Rare Earths (ASX: PEK). Giselle is Chairman of the Responsible Entity for AMP's registered managed investment schemes. Giselle is also Chairman of Darwin Hotel Pty Ltd, as nominee for Indigenous Business Australia and a Trustee of the Royal Botanic Gardens and Domain Trust and member of the advisory committee for the Australian Institute of Botanical Science.

Giselle is a Graduate Member of the Australian Institute of Company Directors and a Graduate Member of Chartered Accountants Australia and New Zealand. Giselle has a Bachelor of Economics degree from the University of Sydney and a Graduate Diploma in Applied Finance and Investments from the Securities Institute of Australia.



## Don Smith

### Managing Director & Chief Executive Officer

Appointed 1 October 2018

During The Year:  
Managing Director & Chief Executive Officer

Don Smith has more than 20 years of property and funds management experience with listed and unlisted companies. Prior to taking on his executive and Board roles at HPI, Don was a member of the management team at OSK Property and previous to that held a range of roles at Vicinity Centres and Colonial First State.

Don is also a Board Member and Chairman of Melbourne Athenaeum Incorporated, a not-for-profit cultural institution.

Don holds a Bachelor of Applied Science – Planning and a Graduate Diploma – Banking and Finance.

## Blair Strik

### Chief Financial Officer & Company Secretary

Appointed 26 April 2017

During The Year:  
Chief Financial Officer & Company Secretary  
(since 19 May 2017)

Blair Strik has over 20 years' experience in the property industry, professional services and treasury. Prior to joining the HPI Group, Blair held senior finance positions with the Industry Superannuation Property Trust for over nine years, building on experience from previous roles at Rio Tinto and KPMG.

Blair holds a Bachelor of Business from Swinburne University of Technology and is a Member of Chartered Accountants Australia and New Zealand.

ACQUISITION  
OF 9 PUBS  
DURING THE  
YEAR



Beenleigh Tavern  
Eagleby QLD



## PRINCIPAL ACTIVITIES

The principal activity of the HPI Group is real estate investment in the pub sector in Australia. There has been no significant change in the nature of the principal activity during the year.

## SIGNIFICANT CHANGES IN STATE OF AFFAIRS

There were no significant changes to the state of affairs of the HPI Group during the financial year ended 30 June 2022.

## DISTRIBUTIONS & DIVIDENDS

For the year ended 30 June 2022 the HPI Group paid an interim distribution of 10.2 cents per stapled security for the half year ended 31 December 2021 and has declared a final income distribution of 10.3 cents per stapled security to be paid on 2 September 2022. The aggregate distribution comprises 20.3 cents per security from trading operations and 0.2 cents from capital. No provisions for or payments of dividends from the trading operations of the Company have been made during the year (2021: nil).

## MATTERS SUBSEQUENT TO THE END OF THE FINANCIAL YEAR

Prior to 30 June 2022 HPI entered into contracts to sell both the Lord Stanley Hotel and Royal Hotel for \$16 million and \$3.8 million respectively (excluding costs).

The sale of the Lord Stanley Hotel settled on 8 August 2022 and the Royal Hotel is expected to settle by 31 August 2022.

Other than the subsequent events described above, no item, transaction or event has occurred after 30 June 2022 that is likely in the opinion of the Directors of the Responsible Entity to significantly affect the operations of the HPI Group, the results of those operations, or the state of affairs of the HPI Group in future financial periods.

## REVIEW & RESULTS OF OPERATIONS

The HPI Group is an Australian Real Estate Investment Trust (AREIT) and listed on the ASX on 10 December 2013. Its principal activity is real estate investment in freehold pubs in Australia. The HPI Group owns a portfolio of freehold properties predominantly in Queensland, comprising pubs and associated specialty stores located on the pub sites.

### Current Year Performance

The HPI Group recorded a total profit after tax for the year of \$211.4 million. Operating revenues and expenses included rental income from investment properties of \$66.4 million, property cost recoveries of \$7.6 million, property outgoing costs of \$11.2 million, other trust and management costs of \$5.4 million, and financing expenses of \$17.2 million. Additionally, there was a fair value gain on investment property of \$171.3 million. Adjusting profit after tax for fair value adjustments, non-cash finance costs and other minor items, the distributable earnings of the HPI Group were \$39.6 million. Adjusting further for maintenance capex of \$0.4 million, the Adjusted Funds from Operations (AFFO) was \$39.2 million.

Independent valuations were obtained for 28 properties as at 30 June 2022, with a further 33 properties independently valued (including those acquired) during the financial year. The two remaining properties which have not been independently valued have been classified as held for sale.

The Directors' valuations have been determined by reference to the current net income, including allowance for contracted rental growth for each property and the specific circumstances of each property. For properties not subject to independent valuation, market capitalisation rates were maintained constant at their previous independent valuation level. The current average capitalisation rate for the portfolio is 5.21%.

### Financial Position

At 30 June 2022 the HPI Group's net assets were \$810 million representing net assets per stapled security of \$4.19 (June 2021: \$3.30). Major assets and liabilities included investment property of \$1,296.2 million (including investment properties held for sale), borrowings of \$464.2 million and a provision for payment of distributions of \$19.9 million. During the period investment property increased by \$308.9 million including from acquisitions of the following properties:

Edwardes Lake Hotel	Reservoir, VIC
The Unley	Parkside, SA
Mile End Hotel	Mile End, SA
Ball Court Hotel	Sunbury, VIC
The Duck Inn	Coromandel Valley, SA
West End Tavern	Adelaide, SA
The Avenues Café & Bar	Adelaide, SA
Mick O'Shea's Hotel	Hackham, SA
Victoria Hotel	Strathalbyn, SA

The assets were purchased for a total value of \$105.6 million (including costs). Other additions to the value of the investment property value were the result of fair value gains of \$171.3 million, capital additions of \$89.9 million and straight-line lease adjustments of \$1.4 million.

In February 2022 the Acacia Ridge Hotel was sold for \$25.0 million.

### Capital Management

During the year ended 30 June 2022 the HPI Group raised \$58.9 million (before costs) from new and existing Securityholders via a Placement and Securityholder Purchase Plan.

At 30 June 2022, the HPI Group's total borrowing facilities of \$530.0 million were drawn to \$472.6 million, including \$310.0 million under the US Private Placement (USPP) and \$162.6 million under the Common Terms Deed (CTD) facility. At 30 June 2022, \$210.0 million or 45% of drawn debt is on fixed interest terms.

### Risk Management

The HPI Group's business of investing directly in freehold property exposes it to certain risks which the HPI Group actively monitors and seeks to manage. The Company's BARC assists the Board in fulfilling its responsibilities relating to the oversight of the HPI Group's risk profile. During the period, the BARC and the Company's Board reviewed and updated the Risk Management framework, including the risk matrix. Interest rate risk, market risk and regulatory risk are considered the key risks for the HPI Group.

Further material risks include credit availability, tenant credit risk, property liquidity risk, succession planning, possible adverse impacts of inflation.

The HPI Group continues to maintain a level of fixed rate debt to mitigate interest rate risk, has an active capital management plan and continually monitors the Queensland regulatory environment.

### Business Strategies & Prospects

The HPI Group's key financial goal is to improve cash distributions to stapled Securityholders whilst maintaining the key attributes of the HPI Group business. Distribution growth may be achieved organically from contracted annual rent increases across the portfolio and by prudent management of financing charges, management fees and other costs of the Trust. Further distribution growth may arise from development opportunities undertaken on surplus land with our tenants or through accretive acquisitions.

The HPI Group will continue to pursue acquisition opportunities which meet its investment criteria, namely that target properties be in good condition, in key regional or metropolitan locations with potential for long term growth, and leased to experienced tenants on favourable lease terms.



## DISTRIBUTIONS

For the year ended 30 June 2022 the HPI Group will distribute 100% of its full year Adjusted Funds From Operations (AFFO), which is calculated as profit for the year adjusted for fair value movements, losses or gains on hedging, other non-cash items, tax, and maintenance capital expenditure. In addition, a small amount of capital has also been distributed.

The following statement reconciles the profit after income tax to the AFFO and to the distribution.

	30 June 2022
	\$'000
<b>Profit after income tax for the year</b>	<b>211,446</b>
<b>Plus/(Less): adjustments for non-cash items</b>	
Net fair value (increments)/decrements to investment properties	(171,314)
Straight line lease adjustment	(1,710)
Share-based payments expense	113
Abandoned transaction costs	164
Non-cash finance costs	867
Income tax expense	73
<b>Total adjustments for non-cash items</b>	<b>(171,807)</b>
<b>Distributable earnings</b>	<b>39,639</b>
Less: maintenance capital expenditure	(407)
<b>Adjusted funds from operations</b>	<b>39,232</b>
Distributions from capital	403
<b>Total distributions</b>	<b>39,635</b>

	Cents
<b>Earnings &amp; distribution per stapled security:</b>	
Basic earnings per security	112.24
<b>Earnings available for distribution per security</b>	<b>20.5</b>
Interim distribution per security	10.2
Final distribution per security	10.3
<b>Total distribution per security</b>	<b>20.5</b>

## DIRECTORS' INFORMATION

### Directorships of Listed Entities – within the last three years

The following Directors held directorships of other listed entities within the last three years and from the date appointed up to the date of this report unless otherwise stated:

Director	Directorships of Listed Entities	Type	Appointed	Ceased
Raymond Gunston	Sigma Healthcare Limited	Non-executive Chairman	July 2010	July 2022
	Peak Rare Earths Limited	Non-executive Director	March 2021	-
Giselle Collins	Cooper Energy Limited	Non-executive Director	August 2021	-
	Generation Development Group	Non-executive Director	November 2021	-

### Special Responsibilities of Directors

The following are the special responsibilities of each Director during the year:

<b>Raymond Gunston</b>	Chairman of the Board and a member of the HR&NC and the BARC.
<b>Lachlan Edwards</b>	Chairman of the HR&NC and a member of the BARC.
<b>Giselle Collins</b>	Chairman of the RECC, Chairman of the BARC and a member of the HR&NC.

The following are the special responsibilities of each Director from 7 July 2022:

<b>Giselle Collins</b>	Chairman of the Board and a member of the HR&NC and the BARC.
<b>Lachlan Edwards</b>	Chairman of the HR&NC, BARC and RECC.

### Directors' Interests in Stapled Securities

The following Directors and their associates held or currently hold the following stapled security interests in the HPI Group:

Name	Role	Number Held at 1 July 2021	Net Movement	Number Held at 30 June 2022
Raymond Gunston	Independent non-executive Chairman	125,714	8,823	134,537
Lachlan Edwards	Independent non-executive Director	295,409	57,200	352,609
Giselle Collins	Independent non-executive Director	26,872	6,128	33,000
Don Smith	Managing Director & Chief Executive Officer	21,794	8,823	30,617



## Meetings of Directors

The number of Board meetings attended by each director and the number of committee meetings attended by each committee member during the year ended 30 June 2022 were:

	Board		BARC		RECC		HR&NC	
	Eligible	Attended	Eligible	Attended	Eligible	Attended	Eligible	Attended
Raymond Gunston	15	15	4	4	1	1	2	2
Lachlan Edwards	15	15	4	4	-	-	2	2
Giselle Collins	15	15	4	4	4	4	2	2
Don Smith	15	15	-	-	-	-	-	-

## REMUNERATION REPORT – AUDITED

This report provides details on the remuneration structure, decisions and outcomes for the year ended 30 June 2022 for Key Management Personnel (KMP) of the HPI Group. KMP includes the non-executive Directors, the Managing Director and Chief Executive Officer (CEO) and the Chief Financial Officer and Company Secretary (CFO).

### Remuneration Governance

The remuneration arrangements for non-executive Directors are distinct and separate from those for executives. The Board determines the fees payable to non-executive Directors within the aggregate amount approved by Securityholders, currently set at a maximum of \$900,000 per annum, and which can only be increased by the passing of an ordinary resolution of Securityholders. The HR&NC assists the Board by recommending to the Board policies and practices which enable the HPI Group to attract, develop, retain and motivate high calibre Directors and executives. The HR&NC reviews and makes recommendations on policies for remuneration, development, retention and determination of the KMP.

The Board appoints members to the HR&NC from time to time and reviews the composition of the HR&NC annually. The HR&NC consisted of three Directors and is comprised solely of non-executive Directors with a majority being independent (including the Committee Chairman). The HR&NC makes recommendations to the Board on remuneration packages and policies applicable to the KMP. The number of meetings held by the HR&NC and the members' attendance is set out above.

During the year the HR&NC reviewed non-executive Director remuneration and recommended no adjustments.

### Executive Remuneration Philosophy & Link to Business Strategy Objectives

The Board's overall objective is to ensure that executive remuneration is effective in attracting, motivating and retaining high calibre executives to allow the HPI Group to generate sustainable growth in value for Securityholders, in doing so this reflects the Group's risk culture and organisational values.

More specifically, the executive remuneration framework is intended to:

- provide fair remuneration outcomes for executives, having regard to relevant market remuneration levels and executives' ability, experience and contribution to the HPI Group's sustainable long-term performance;
- be sufficiently closely linked to the HPI Group's growth goals and sustained growth performance so as to provide alignment with the interests of Securityholders;
- ensure that remuneration and remuneration outcomes are determined on a clear and transparent basis, and are reflective of the Company values; and,
- take account of specific circumstances applying to the HPI Group to achieve the right balance between fixed and variable remuneration and the right timeframes and performance measures used to assess variable remuneration outcomes.

### Services From Remuneration Consultants

During the year the Board engaged a remuneration consultant to provide advice on the quantum and structure of remuneration for KMPs.

### Executive Remuneration Strategy & Structure

#### Fixed Remuneration

Fixed remuneration is the guaranteed salary component for executives and includes superannuation. Fixed remuneration is set having regard to the employee's responsibilities, experience, skills and performance, as well as to the external market and internal relativities.

The Board reviews fixed remuneration annually to ensure it is at a level that it believes is reasonable in relation to the market.

#### Variable Remuneration

Variable remuneration is intended to provide a link between total remuneration outcomes of the KMP and the HPI Group's achieved performance reflecting, in particular, the value created for Securityholders.

### Short Term Incentive (STI)

The Board provides an STI plan to align management rewards with successful execution of the HPI business strategy and thereby strengthen the alignment of management and Securityholders.

The plan encourages the CEO and CFO to identify and implement opportunities that will build Securityholder value within the context of prudent risk management. The intent of the plan is to reward participants for the net economic value created for Securityholders by management outside of the day-to-day administration of the HPI property portfolio and balance sheet management.

Under the plan an STI funding pool is created by allocating a percentage of the agreed adjusted funds from operations created in the first 12 months of completed acquisitions, other development projects and other value-added initiatives, after deducting both interest and equity charges as determined by the Board. The intent is that short-term rewards have a direct linkage to the economic value created for Securityholders by management from initiatives endorsed by the Board.

Awards under the STI plan are paid in cash and are intended to reflect the timing of realisation of net economic value-add over the first full 12 months of the life of agreed projects or initiatives. Awards are made by the Board having regard to the results achieved in terms of added Securityholder value, its assessment of individual performance and contribution to those results, and the extent to which participants demonstrate the values of the Group.

Payments of awards will not be made if on the date of payment, the participant has ceased employment with the Company in circumstances where the Board determines that they do not merit, or the Board deems it is not appropriate to make, such payment.

STI awards in any one financial year will be capped at 75% of Total Fixed Remuneration of the CEO and 60% of Total Fixed Remuneration of the CFO.

The Board retains discretion with respect to the operation of the STI plan, including the ability to modify or cancel the plan if it believes the Group's objectives can be more effectively or efficiently achieved by other means.

### STI Outcomes

In applying the plan as described above, the Board's calculation of the STI funding pool recognised the Securityholder value created through successfully completing a significant number of acquisitions and divestments, accretive capex programs and developments and debt refinancing during the STI testing period.

The Board determined the economic value created by the pub acquisitions and joint activities with its major tenant Queensland Venue Company (QVC) over the 12 months post-completion of these initiatives resulting in a capped STI funding pool of \$603,750 for FY22. Having regard to the timing of realisation of anticipated net economic value added to Securityholders, payment of 50% of the STI funding pool will be deferred until the lodgement of the FY23 Financial Accounts for the HPI Group. The STI outcomes for the individual KMPs awards are summarised in the 'Details of remuneration' section of this remuneration report.

### Long Term Incentive (LTI)

Under the LTI plan, participants receive annual grants of Rights over HPI Securities. Each Right may be exercised to provide one HPI Security if the performance conditions attached to that Right are satisfied and the executive remains employed with the HPI Group until the vesting outcomes have been determined. To further maximise the alignment of interests between executives and Securityholders, for the period between vesting and exercise of a Right, the Company will remunerate the executive with an amount equivalent to the distributions paid on a Security over that same period for each Right that vests.

The Board has determined that HPI's relative Total Securityholder Return (TSR), as assessed over 3-year performance periods, and in relation to a comparator group consisting of comparable ASX-listed real estate investment trusts, will be the only performance metric used in the LTI plan subject to any application of the board's discretion (if any). The comparator grouping is selected to align with the complexity, size and nature of operations of the Group.



To maximise alignment with the returns experienced by Securityholders, the Board has imposed a gateway requirement that the HPI Group's TSR over each 3-year performance period be positive before any Rights are able to vest under the LTI plan. This ensures that Rights cannot vest to executives when Securityholders have lost value over a performance period, even where HPI's relative TSR against the comparator group would otherwise result in some or all Rights vesting.

The number of Rights to be granted to executives under annual LTI grants is determined by dividing the annual LTI component of the executive's remuneration by the weighted average closing price for HPI Securities over the 20 trading days following release of HPI's audited statutory accounts for the prior financial year. No consideration is payable by executives to acquire or exercise Rights granted under the LTI plan. In the event of a capital reconstruction, the Board may adjust the rights attaching to Rights, including the number of Securities that may be acquired on exercise of the Rights on any basis it sees fit and at its absolute discretion. Rights expire on the earlier of five years after grant date (or the next business day) and the occurrence of any earlier lapsing or forfeiture event. The Board has the discretion to act to ensure fair remuneration outcomes for executives.

Rights granted under the LTI Plan will vest if the following vesting conditions are met:

- HPI's TSR measured over the three years (the performance period) is positive.
- HPI's TSR measured over the performance period is ranked at or above the 50th percentile of the comparator group of ASX-listed real estate investment trusts.
- The executive remains continuously employed by the Company from the grant date until the date on which the Board makes a determination as to whether the Vesting Conditions applicable to those Rights have been met.

The proportion of the Rights that vest will then be determined according to HPI's relative TSR percentile ranking against the comparator group companies over the performance period, as follows:

- Below the 50th percentile of the peer group, no Rights in the grant vest.
- At the 50th percentile of the peer group, 50% of the Rights in the grant vest.
- Between the 50th and 75th percentile of the peer group, Rights vest on a straight-line basis between 50% and 100%.
- At or above the 75th percentile of the peer group, 100% of the Rights in the grant vest.

Rights will be forfeited if they do not vest or upon cessation of employment, except in the case where a participant ceases employment with the HPI Group for reasons including ill-health, total and permanent disability, death, redundancy, retirement or sale of the business. In such cases unvested rights will vest pro rata according to the extent to which the relevant performance period has been completed at the date employment ceases and having regard to the extent to which performance conditions have been achieved, as determined by the Board.

For participants whose employment is terminated by the HPI Group all rights, entitlements, and interests in any Rights, including vested but unexercised Rights will be forfeited. For participants leaving for any other reason the Board has the discretion to permit some or all of the unvested Rights held by an executive to vest.

Executives may only deal with Rights in accordance with the HPI Group's Securities Trading Policy and are not permitted to hedge or otherwise deal with Rights prior to vesting.

#### FY22 LTI Outcomes

The FY20 LTI grant was tested over its performance period from 1 July 2019 to 30 June 2022. One of the three conditions for vesting was not met when measured at 30 June 2022. It was the Board's view that the adverse movements in HPI's securities in the last few weeks of June 2022 would have unfairly influenced the outcome of the FY20 LTI Plan. The short term aberration in relative performance in those last few weeks was not, in the board's determination, consistent with the intent of the LTI plan.

The Plan was retested as at April 2022 and May 2022 against the original comparator group and the ASX 300. These testing dates would have resulted in vesting outcomes between 55.8% and 72.6% of the full entitlement. Therefore the Board exercised its discretion and approved the vesting of approximately 45% (CEO: 25,934 and CFO: 12,967 Rights) of the FY20 rights plan entitlement in recognition of management's performance over the past several years.

Details of all relevant LTI holdings for Executives are presented in the following section.

#### Details of Rights Granted to Executives

Executive	Number of Rights Granted During the Year Ended 30 June 2022	Grant Date	Fair Value Per Right at Grant Date	Expiry Date
Don Smith	56,840	17 November 2021	\$1.68	17 November 2026
Blair Strik	28,420	17 November 2021	\$1.68	17 November 2026

Executive	Number of Rights Granted During the Year Ended 30 June 2021	Grant Date	Fair Value Per Right at Grant Date	Expiry Date
Don Smith	64,415	22 October 2020	\$1.34	22 October 2025
Blair Strik	32,207	22 October 2020	\$1.34	22 October 2025

Executive	Number of Rights Granted During the Year Ended 30 June 2020	Grant Date	Fair Value Per Right at Grant Date	Expiry Date
Don Smith	57,632	24 October 2019	\$0.96	24 October 2024
Blair Strik	28,816	24 October 2019	\$0.96	24 October 2024

#### Remuneration Mix of Executive KMP

Executive KMP	Total Fixed Remuneration	At Risk Performance Based Remuneration	
	%	Cash STI %	Equity LT %
Don Smith	54.6	37.6	7.8
Blair Strik	61.1	33.7	5.3

#### Consequences of Performance on Securityholder Wealth

The following indicators will be considered when assessing the HPI Group's performance and benefits for Securityholder wealth.

	2022	2021	2020	2019	2018
Distributable profit (\$m)	39.6	32.5	30.3	28.8	28.6
Distributions paid or payable (\$m)	39.6	33.5	30.3	29.0	28.6
Distributions per stapled security from trading operations (cents)	20.3	18.7	20.0	19.7	19.6
Distributions per stapled security from trust capital (cents)	0.2	0.6	-	0.2	-
Change in security price (cents)	-9.0	29.0	-54.0	28.0	16.0
<b>Total Securityholder return (percent)</b>	<b>4%</b>	<b>17%</b>	<b>-10%</b>	<b>15%</b>	<b>12%</b>





PORTFOLIO  
OF 62  
PROPERTIES  
VALUED AT  
\$1.30b\*

\* Including assets held for sale

Crown Hotel  
Lutwyche QLD

### Key Management Personnel Transactions

#### Movements in Securities

The movement during the year in the number of Securities in Hotel Property Investments Limited held, directly, indirectly or beneficially, by each KMP, including their related parties, is as follows:

	Held at 1 July 2021	Received on Exercise of Options	Other Changes*	Held at 30 June 2022
Don Smith	21,794	-	8,823	30,617
Blair Strik	6,822	-	4,411	11,233

\* Other changes represent securities that were purchased.

Details of non-executive Directors' Security holdings are included on page 13 of the Directors' Report.

#### Movements in Options & Rights

	Opening Performance Rights	Granted as Remuneration	Forfeited / Lapsed	Vested	Closing
Don Smith	122,047	56,840	(31,698)	(25,934)	121,255
Blair Strik	61,023	28,420	(15,849)	(12,967)	60,627

#### Remuneration of the Company's Directors

Board / Committee	Role	Fees Per Annum <sup>1</sup> \$
Board	Chairman	172,727
	Non-executive Director	79,545
Board Audit & Risk Committee (BARC)	Chairman	20,000
	Member	10,000
Human Resources & Nominations Committee (HR&NC)	Chairman	10,000
	Member	2,500

<sup>1</sup> Fees are exclusive of superannuation & are as at 30 June 2022. The Chairman of the Board's fees are inclusive of all Committee fees.

Directors of the Company may also be reimbursed for all reasonable travel and other expenses properly incurred in attending Board meetings or any meetings of committees of Directors of the Company, in attending general meetings of the Company, and otherwise in connection with the Company's business.



## Details of Remuneration

Details of the remuneration of the KMPs for the current year and the comparative year are set out in the following tables.

### Remuneration Details 1 July 2021 to 30 June 2022

	Short Term					Post Employment	Leave Entitlements	Share-Based Payments	Total	Proportion of Remuneration Performance Related
	Salary & Fees	STI Cash Bonus	Non-Monetary Benefits	Total		Superannuation Benefits		Options & Rights		
	\$	\$	\$	\$		\$	\$	\$		
<b>Independent non-executive Director</b>										
Raymond Gunston (Chairman until 5 July 2022)	172,727	-	-	172,727		17,273	-	-	190,000	
Giselle Collins (Chairman from 7 July 2022)	102,045	-	-	102,045		10,205	-	-	112,250	
Lachlan Edwards	99,545	-	-	99,545		9,955	-	-	109,500	
<b>CEO</b>										
Don Smith	457,500	363,750	-	821,250		27,500	43,185	75,255	967,190	45.4
<b>CFO</b>										
Blair Strik	372,500	240,000	-	612,500		27,500	35,230	37,628	712,858	38.9
	<b>1,204,317</b>	<b>603,750</b>	<b>-</b>	<b>1,808,067</b>		<b>92,433</b>	<b>78,415</b>	<b>112,883<sup>1</sup></b>	<b>2,091,798</b>	

### Executive 'Take Home Pay' Details 1 July 2021 to 30 June 2022

	Salary & Fees	Superannuation Benefits	STI Cash Bonus Relating to FY20		STI Cash Bonus Relating To FY21	Value of LTI Rights Vested	Total	Remuneration Based on Performance
	\$	\$	\$		\$	\$	\$	%
<b>CEO</b>								
Don Smith	457,500	27,500	58,800		144,750	80,395	768,945	39.6
<b>CFO</b>								
Blair Strik	372,500	27,500	28,800		77,500	40,198	546,498	26.8
	<b>830,000</b>	<b>55,000</b>	<b>87,600<sup>2</sup></b>		<b>222,250<sup>2</sup></b>	<b>120,593</b>	<b>1,315,443</b>	

1 The value of options and rights reflects the amounts recognised in the consolidated statement of profit or loss and other comprehensive income at fair value for the year. Refer to the share-based payment accounting policy in note 3.

2 Represents payments made during the financial year relating to STI's awarded in previous years.



Remuneration Details 1 July 2020 to 30 June 2021

	Short Term					Post Employment	Leave Entitlements	Share-Based Payments	Total	Proportion of Remuneration Performance Related
	Salary & Fees	STI Cash Bonus	Non-Monetary Benefits	Total		Superannuation Benefits		Options & Rights		
	\$	\$	\$	\$		\$	\$	\$	\$	%
<b>Independent non-executive Director</b>										
Raymond Gunston (Chairman)	143,418 <sup>1</sup>	-	-	143,418		13,625	-	-	157,043	-
Lachlan Edwards	95,000	-	-	95,000		9,025	-	-	104,025	-
Giselle Collins	93,667 <sup>2</sup>	-	-	93,667		8,898	-	-	102,565	-
John Russell (Former)	87,764 <sup>3</sup>	-	-	87,764		8,338	-	-	96,102	-
<b>CEO</b>										
Don Smith	460,806	289,500	-	750,306		21,694	42,424	70,269	884,693	40.7
<b>CFO</b>										
Blair Strik	365,806	155,000	-	520,806		21,694	30,725	35,180	608,405	31.3
	<b>1,246,461</b>	<b>444,500</b>	<b>-</b>	<b>1,690,961</b>		<b>83,274</b>	<b>73,149</b>	<b>105,449<sup>4</sup></b>	<b>1,952,833</b>	

- 1 Raymond Gunston was appointed non-executive Chairman of the Board in November 2020. Prior to becoming Chairman of the Board, Raymond was Chairman of the BARC.
- 2 Giselle Collins was appointed Chairman of the BARC in November 2020.
- 3 John Russell retired as non-executive Chairman of the Board in November 2020 and as non-executive Director in February 2021.
- 4 The value of options and rights reflects the amounts recognised in the consolidated statement of profit or loss and other comprehensive income at fair value for the year. Refer to the share-based payment accounting policy in note 3.





## INDEMNIFICATION & INSURANCE OF OFFICERS & AUDITORS

The Constitution of the Company provides that subject to, and to the extent permitted by the Corporations Act 2001 the Company must indemnify or enter into and pay premiums on a contract insuring any current or former Officer of the Company, non-executive directors and/or its Related Bodies Corporate against any liability incurred by that person in that capacity, including legal costs.

During the financial year, the HPI Group paid an insurance premium of \$539,980 (2021: \$479,917) in respect of the Directors and Officers of the Company.

No insurance premiums were paid out of the HPI Group with regards to insurance cover for the auditors of the HPI Group. As long as the Directors and Officers of the Responsible Entity and its Compliance Committee act in accordance with the Constitution and Corporations Act, they remain indemnified out of the assets of the HPI Group against losses incurred while acting on behalf of the HPI Group. The auditors of the HPI Group are in no way indemnified out of the assets of the HPI Group.

## NON-AUDIT SERVICES

KPMG was appointed the auditor of HPI Group in 2013 and during the 2022 year and has performed certain other services in addition to the audit and review of the financial statements, including the audit of the scheme's compliance plan and the Australian Financial Services Licence (AFSL) held by the Company.

The Company's Board has considered these services provided by the auditor as audit services and in accordance with advice provided by resolution of the BARC, is satisfied that the provision of those services by the auditor is compatible with and did not compromise the auditor independence requirements of the Corporations Act 2001.

Details of the amounts paid or payable to the auditor of the HPI Group, KPMG for all services provided during the year are set out below.

	\$
Audit and review of financial statements	183,520
AFSL audit	9,477
Compliance Plan audit	9,795
<b>Total audit fees paid / payable to KPMG</b>	<b>202,792</b>

## LIKELY DEVELOPMENTS

The HPI Group will continue to review the portfolio with a view to increasing distributions, whether by divesting properties and recycling the proceeds into higher returning properties, developing properties, or by acquiring new properties at appropriate prices.

## LEAD AUDITOR'S INDEPENDENCE DECLARATION

A copy of the Lead auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 25 and forms part of the Directors' Report for the year ended 30 June 2022.

## ENVIRONMENT, SUSTAINABILITY & GOVERNANCE (ESG)

Hotel Property Investments believes that being sustainable is an important part of a company's ability to create value for its stakeholders and is committed to improving the sustainability of its own practices. During the 2022 financial year, HPI performed a detailed appraisal of the key ESG areas which are applicable to the organisation and a separate sustainability report will be released prior to the AGM outlining the key focus areas which have been identified as relevant to HPI's operations.

## ROUNDING OF AMOUNTS

The HPI Group is of a kind referred to in Instrument 2016/191 issued by the Australian Securities and Investments Commission, relating to the rounding of amounts in the directors' report and financial report. Amounts in the directors' report and financial report have been rounded off to the nearest one thousand dollars, in accordance with that Instrument, except where otherwise indicated.

Signed in accordance with a resolution of the Directors of Hotel Property Investments Limited.



GISELLE COLLINS  
Chairman - Melbourne

Dated this 17th day of August 2022



## Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of Hotel Property Investments

I declare that, to the best of my knowledge and belief, in relation to the audit of Hotel Property Investments for the financial year ended 30 June 2022 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.



KPMG



Rachel Milum

Partner

Sydney

17 August 2022

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## CONSOLIDATED STATEMENT OF PROFIT OR LOSS & OTHER COMPREHENSIVE INCOME

		2022	2021
	Note	\$'000	\$'000
<b>Revenue</b>			
Rent from investment properties		66,373	54,151
Revenue from outgoings recovered		7,601	5,991
<b>Total revenue</b>		<b>73,974</b>	<b>60,142</b>
<b>Other Income</b>			
Fair value adjustment to investment properties	14	171,314	51,030
Finance revenue		1	1
<b>Total other income</b>		<b>171,315</b>	<b>51,031</b>
<b>Total income from operating activities</b>		<b>245,289</b>	<b>111,173</b>
<b>Operating Expenses</b>			
Investment property outgoings and expenses		(11,227)	(9,481)
Other expenses	8	(5,355)	(4,412)
<b>Total expenses from operating activities</b>		<b>(16,582)</b>	<b>(13,893)</b>
<b>Profit from operating activities</b>		<b>228,707</b>	<b>97,280</b>
<b>Non-Operating Expenses</b>			
Finance expenses	9	(17,188)	(12,510)
<b>Total non-operating expenses</b>		<b>(17,188)</b>	<b>(12,510)</b>
<b>Profit before tax</b>		<b>211,519</b>	<b>84,770</b>
Tax expense	15	(73)	(50)
<b>Profit for the year</b>		<b>211,446</b>	<b>84,720</b>
Other comprehensive income		-	-
<b>Total comprehensive income</b>		<b>211,446</b>	<b>84,720</b>
<b>Profit For The Year Attributable To:</b>			
Unitholders of the Trust		211,416	84,522
Securityholders of the Company		30	198
<b>Total comprehensive income attributable to the stapled Securityholders of HPI</b>		<b>211,446</b>	<b>84,720</b>
Basic earnings per security (cents)	24	112.24	50.73
Diluted earnings per security (cents)	24	112.08	50.65

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		2022	2021
	Note	\$'000	\$'000
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	10	837	539
Trade and other receivables	11	1,118	6,012
Other current assets	12	1,407	1,037
Assets held for sale	13	34,815	-
<b>Total current assets</b>		<b>38,177</b>	<b>7,588</b>
<b>Non-Current Assets</b>			
Investment property	14	1,261,420	952,508
Plant and equipment		57	85
Right-of-use assets	26	474	581
Other non-current assets	12	5,000	-
Deferred tax assets	15	213	250
<b>Total non-current assets</b>		<b>1,267,164</b>	<b>953,424</b>
<b>Total assets</b>		<b>1,305,341</b>	<b>961,012</b>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Trade and other payables	16	10,397	6,884
Employee benefit liabilities	17	176	152
Lease liabilities	26	100	91
Provisions	19	19,902	16,905
<b>Total current liabilities</b>		<b>30,575</b>	<b>24,032</b>
<b>Non-Current Liabilities</b>			
Loans and borrowings	18	464,233	361,297
Employee benefit liabilities	17	40	24
Lease liabilities	26	396	495
Deferred tax liability	15	124	151
<b>Total non-current liabilities</b>		<b>464,793</b>	<b>361,967</b>
<b>Total liabilities</b>		<b>495,368</b>	<b>385,999</b>
<b>Net assets</b>		<b>809,973</b>	<b>575,013</b>
<b>EQUITY</b>			
Contributed equity	20	412,027	349,107
Retained earnings	21	398,456	226,529
Reserves	22	(510)	(623)
<b>Total equity</b>		<b>809,973</b>	<b>575,013</b>
<b>Total Equity Attributable To:</b>			
Unitholders of the Trust		809,691	574,874
Securityholders of the Company		282	139
<b>Total equity</b>		<b>809,973</b>	<b>575,013</b>

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.



## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Note	Attributable to Unitholders of the Trust (Parent entity)			Attributable to Securityholders of the Company (other stapled entity)				Total Equity \$'000	
		Contributed Equity	Retained Earning	Total	Contributed Equity	Retained Earnings	Reserves	Total		
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000		\$'000
<b>Balance at 1 July 2021</b>		349,107	225,767	574,874	*	762	(623)	139	575,013	
<b>Comprehensive income for the year</b>										
Profit for the year	21	-	211,416	211,416	-	30	-	30	211,446	
<b>Total comprehensive income for the year</b>		-	211,416	211,416	-	30	-	30	211,446	
<b>Transactions With Owners In Their Capacity As Owner Recognised Directly In Equity</b>										
Issue of ordinary securities	20	57,403	-	57,403	-	-	-	-	57,403	
Distribution to stapled Securityholders	25	-	(19,617)	(19,617)	-	-	-	-	(19,617)	
Provision for distribution to stapled Securityholders	19	-	(19,902)	(19,902)	-	-	-	-	(19,902)	
Distribution reinvestment plan	20	5,517	-	5,517	-	-	-	-	5,517	
Share-based payment transactions	22	-	-	-	-	-	113	113	113	
<b>Total transactions with owners</b>		62,920	(39,519)	23,401	-	-	113	113	23,514	
<b>Balance at 30 June 2022</b>		412,027	397,664	809,691	*	792	(510)	282	809,973	
<b>Balance at 1 July 2020</b>		297,178	174,784	471,962	*	564	(530)	34	471,996	
<b>Total comprehensive income for the year</b>										
Profit for the year		-	84,522	84,522	-	198	-	198	84,720	
<b>Total comprehensive income for the year</b>		-	84,522	84,522	-	198	-	198	84,720	
<b>Transactions With Owners In Their Capacity As Owners Recognised Directly In Equity</b>										
Issue of ordinary securities	20	46,812	-	46,812	-	-	-	-	46,812	
Distribution to stapled Securityholders	25	-	(16,634)	(16,634)	-	-	-	-	(16,634)	
Provision for distribution to stapled Securityholders	19	-	(16,905)	(16,905)	-	-	-	-	(16,905)	
Distribution reinvestment plan	20	5,117	-	5,117	-	-	-	-	5,117	
Share-based payment transactions	22	-	-	-	-	-	105	105	105	
Purchase of Treasury securities	22	-	-	-	-	-	(198)	(198)	(198)	
<b>Total transactions with owners</b>		51,929	(33,539)	18,390	-	-	(93)	(93)	18,297	
<b>Balance at 30 June 2021</b>		349,107	225,767	574,874	*	762	(623)	139	575,013	

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

\* Less than \$1,000.



## CONSOLIDATED STATEMENT OF CASH FLOWS

		2022	2021
	Note	\$'000	\$'000
<b>Cash Flows From Operating Activities</b>			
Rent and outgoings from investment properties		84,698	63,177
Payments to suppliers		(21,303)	(19,701)
Interest income receipts		1	1
Income tax paid		(28)	(51)
<b>Net cash from operating activities</b>	<b>31</b>	<b>63,368</b>	<b>43,426</b>
<b>Cash Flows From Investing Activities</b>			
Payment for acquisition of investment properties		(105,648)	(101,999)
Payments for acquisition of other non-current assets		(5,000)	-
Proceeds on sale of investment properties		24,600	-
Payment for additions to investment properties		(89,740)	(11,172)
Payment for plant and equipment		(11)	(62)
<b>Net cash used in investing activities</b>		<b>(175,799)</b>	<b>(113,233)</b>
<b>Cash Flows From Financing Activities</b>			
Proceeds from borrowings		246,595	103,500
Repayments of borrowings		(143,223)	(41,400)
Proceeds from capital raising		57,403	46,812
Payment of interest on borrowings		(16,951)	(12,622)
Payment for treasury securities		-	(198)
Payment of lease liabilities		(90)	(96)
Payment of distributions		(31,005)	(26,730)
<b>Net cash from financing activities</b>		<b>112,729</b>	<b>69,266</b>
<b>Net increase / (decrease) in cash held</b>		<b>298</b>	<b>(541)</b>
Cash & cash equivalents at the beginning of the year		539	1,080
<b>Cash and cash equivalents at the end of the year</b>	<b>10</b>	<b>837</b>	<b>539</b>

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.



**HPI**

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS





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## Note 1 REPORTING ENTITY

The consolidated financial report of Hotel Property Investments as at and for the year ended 30 June 2022 comprises Hotel Property Investments Trust (the 'Trust'), Hotel Property Investments Limited (the 'Company') and their controlled entities (together 'the HPI Group'). The Trust is a registered managed investment scheme under the Corporations Act 2001. The Company is a company limited by securities under the Corporations Act 2001. The responsible entity of the Trust is Hotel Property Investments Limited (the 'Responsible Entity').

The securities in the Company are stapled to the units in the Hotel Property Investments Trust ('the Trust') and cannot be traded or dealt with separately. The stapled securities were first quoted on the Australian Securities Exchange (ASX) on 10 December 2013, trading under the Company code HPI.

The Company and its controlled entities and the Trust and its controlled entities are referred to as 'the HPI Group'.

As a result of the stapling of the Trust and the Company and the public quoting of the HPI Group on the Australian Securities Exchange (ASX) with new stapled Securityholders on 10 December 2013, the Company has been determined to be a disclosing and reporting entity.

The principal activity of the HPI Group is real estate investment in the pub sector in Australia. There has been no significant change in the nature of the principal activity during the year.

In accordance with clause 5.1 of the Stapling Deed, the Trust and the Company each agree to provide financial accommodation to all members of the HPI Group.

The Trust is a for profit entity.

## Note 2 BASIS OF PREPARATION

### a) Compliance Statement

The consolidated financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards (AASBs) adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The consolidated financial report also complies with the International Financial Reporting Standards (IFRS) and the interpretations adopted by the International Accounting Standards Board (IASB).

### b) Basis of Measurement

The financial statements have been prepared on the historical cost basis, except for the following that are measured at fair value:

- investment property, including investment property held for sale at reporting date;
- share-based payment arrangements

The methods used to measure fair values are discussed further within the relevant notes.

The consolidated financial report as at and for the year ended 30 June 2022 was approved by the Directors on 17 August 2022.

### c) Functional & Presentation Currency

These financial statements are presented in Australian dollars, which is the HPI Group's functional currency.

The HPI Group is of a kind referred to in ASIC Corporations (Rounding in Financial/Director's Reports) Instrument 2016/191 and in accordance with that instrument, amounts in the financial report have been rounded off to the nearest thousand dollars, unless otherwise stated.

### d) Use of Estimates

In preparing these consolidated financial statements, management has made estimates and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised and in any future periods affected.

### Estimation Uncertainties

Information about estimation uncertainties and assumptions that have a significant risk of resulting in a material adjustment in the year ended 30 June 2022 are described in the following notes:

Note 4(a) & Note 14 - Investment Property  
Note 3(l) & Note 30 - Financial Instruments



## Note 3 SIGNIFICANT ACCOUNTING POLICIES

### a) Basis of Consolidation

#### Subsidiaries

Subsidiaries are entities controlled by the Trust or the Company. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The Group 'controls' an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

#### Transactions Eliminated on Consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

#### Business Combinations

Business combinations are accounted for by applying the acquisition method as at the acquisition date, which is the date on which control is transferred to the HPI Group. The HPI Group controls an entity when it is exposed to, or has rights to, variable returns through its power over the entity. The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase price is recognised in profit or loss immediately. Transaction costs are expensed as incurred, except if related to the issue of debt or equity securities.

The accounting standards require that an acquirer be identified in a business combination. In a stapling transaction, judgement is applied to determine the acquirer as outlined in Note 6. Non-controlling interests are measured at their proportionate share of the acquiree's identifiable net assets at the acquisition date.

Changes in the HPI Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

### b) Revenue Recognition

Revenue is measured based on the consideration specified in a contract and when the HPI Group transfers control over a product or service to the customer. Revenue recognised but not received at balance date is recognised as a receivable. The following specific recognition criteria must also be met before revenue is recognised:

#### Rental Income

Rental income from operating leases is recognised on a straight-line basis for those leases with fixed annual rent increases. An asset is recognised to represent the portion of operating lease revenue in a reporting year relating to fixed increases in operating lease rentals in future periods. This receivable is considered to be a component of the relevant property investment carrying value.

#### Outgoings & Other Revenue

Outgoings recoverable from tenants and other revenue are recognised when the right to receive the revenue has been established.

Changes in the value of investment properties are recognised when differences arise between the fair value of an investment property, as determined by revaluations performed by the Board and independent valuations specialisations, and its carrying value.

### c) Finance Income & Finance Expenses

Finance income comprises interest income on bank deposits. Interest revenue is recognised on an effective interest rate method as it accrues.

Finance expenses comprise interest expense, amortised borrowing costs and write off of deferred borrowing costs and other costs associated with unused debt facilities.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

### d) Tax

Under current Australian income tax legislation, the Trust is not liable to income tax, provided:

- unit holders are presently entitled to all the Trust's income at each year end; and
- the Trust only invests in land primarily for deriving rental income or units that invest in land primarily for the purpose of deriving rental income.

The Company and its wholly owned subsidiaries are liable to corporate income tax, have formed a tax consolidated group and will be subject to tax at the current corporate income tax rate of 25% (2021: 27.5%)

The HPI Rights Plan Trust, a subsidiary of the Company, is subject to income tax at the top marginal tax rate. For the year ending 30 June 2022 this rate is 47% (2021: 47%).

### e) Goods & Services Tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO). In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense. Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position. Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

### f) Employee Benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

### g) Share-Based Payment Transactions

The initial fair value of a share-based payment is established at grant date. The awards granted to employees are recognised as an expense, with a corresponding increase in the share-based payment reserve over the period during which the employees become unconditionally entitled to the awards. The amount recognised as an expense is adjusted to reflect the number of awards for which the related service and non-market performance are expected to be met.

### h) Repurchase & Reissue of Ordinary Securities (Treasury Securities)

When securities recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, is recognised as a deduction from equity. Repurchased securities are classified as treasury securities and are presented in the treasury security reserve. When treasury securities are sold or reissued subsequently, the amount received is recognised as an increase in equity and the resulting surplus or deficit on the transactions is presented within contributed equity.

### i) Investment Property

Investment property is property held to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes.

Investment properties are measured initially at cost. Subsequent to initial recognition, investment properties are stated at fair value, which is the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction and reflects market conditions at the reporting date. Any gain or loss on disposal of investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

The HPI Group policy is to independently value at least one third of all properties each financial year. A greater number of valuations may be sought if the Board determines that circumstances have arisen that warrant it. The remainder of properties will be valued by the Directors. Where external valuation capitalisation rates have deteriorated, the Directors will apply the average market capitalisation expansion to the market capitalisation rates of the remaining investment properties in determining the Directors' valuations. Where external valuation market capitalisation rates have improved, the Directors will maintain the existing capitalisation rate and use the present net rent in determining the Directors' valuations. The Directors will also take into consideration any property nuances, specific market factors, property location, rent abatements and change in weighted average lease expiry before deciding on the final Directors' valuation.



## j) Assets Held For Sale

Properties that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. These assets are reclassified from investment property to assets held for sale at the fair value as at the previous reporting year. Any subsequent gains or losses on re-measurement are recognised in profit or loss.

## k) Plant & Equipment

### Recognition & Measurement

Items of plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Gains and losses on disposal of an item of plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of plant and equipment and are recognised net within other income in the profit or loss.

### Depreciation

Depreciation is calculated over the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its residual value.

Depreciation is recognised in the profit or loss on a straight-line basis over the estimated useful lives of each part of an item of plant and equipment, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset.

The estimated useful lives of property, plant and equipment for current and comparative periods are as follows:

Furniture & fittings	5 years
Computer hardware & software	5-7 years
Office equipment	15 years

## l) Financial Instruments

### Non-Derivative Financial Assets

The HPI Group initially recognises receivables and deposits on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss) are recognised initially on the trade date at which the HPI Group becomes a party to the contractual provisions of the instrument.

The HPI Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained is recognised as a separate asset or liability.

Financial assets and liabilities are offset, and the net amount presented in the statement of financial position when, and only when, the HPI Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

*The HPI Group has the following non-derivative financial assets:*

### Equity Investments

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in other comprehensive income. This election is made on an investment by investment basis.

### Loans & Receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

### Cash & Cash Equivalents

Cash and cash equivalents comprise cash balances held at year end that are subject to an insignificant risk of changes in their fair value and are used by the HPI Group in the management of its short-term commitments.

### Non-Derivative Financial Liabilities

Financial liabilities (including liabilities designated at fair value through profit or loss) are recognised initially on the trade date at which the HPI Group becomes a party to the contractual provisions of the instrument. The HPI Group derecognises a financial liability

when its contractual obligations are discharged or cancelled or expire. Financial assets and liabilities are offset, and the net amount presented in the statement of financial position when, and only when the HPI Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The HPI Group's non-derivative financial liabilities are loans and borrowings and trade and other payables.

Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortised cost using the effective interest rate method.

### Issued Units & Issued Securities

Issued units in the Trust are classified as equity. Incremental costs directly attributable to the issue of units are recognised as a deduction from equity. Issued shares in the Company are classified as equity.

## m) Impairment

### Non-Derivative Financial Assets

A financial asset not classified as at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency by a debtor, restructuring of an amount due on terms that the HPI Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers and observable date indicating that there was a measurable decrease in the expected cash flows from a group of financial assets. The HPI Group allocates each exposure to credit loss risk based on data that is determined to be predictive of the risk of loss and apply experienced credit judgement.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account. When the HPI Group considers that there were no realistic prospects of recovery of the asset, the relevant

amounts are written off. If the amount of impairment loss subsequently decreased and the decrease was related objectively to an event occurring after the impairment was recognized, then the previously recognized impairment loss will be reversed through profit or loss.

### Non-Financial Assets

The carrying amounts of the HPI Group's non-financial assets, other than investment property, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

## n) Leases

A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items whereas lessors continue to classify leases as finance or operating leases.

The Group depreciates the right-of-use assets on a straight-line basis from the initial adoption date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

At initial adoption, the Group measured the lease liability at the present value of the lease payments unpaid at that date, discounted using the Group's incremental borrowing rate. Lease payments included in the measurement of the lease liability are made up of fixed payments based on an explicit rate. On transition to AASB 16 the weighted average incremental borrowing rate applied to lease liabilities was 3.8%.



## Note 4 DETERMINATION OF FAIR VALUES

A number of the HPI Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

### a) Investment Property

Independent valuations of investment properties which the HPI Group intends to hold are obtained from suitably qualified independent valuers as discussed in notes 3 (i) and 14. Where properties have not been independently valued at reporting date, properties will be valued by Directors of the Company by capitalising the assessed net rent at the appropriate market capitalisation rate.

The valuations of individual properties are prepared inclusive of liquor and gaming licences owned by the HPI Group. The fair value of investment properties is based on the amounts for which the properties could be exchanged between willing parties in an arm's length transaction, based on current prices in an active market for similar properties in the same location and condition and subject to similar leases. Valuations for properties are determined by reference to the net rent for each property and an applicable market capitalisation rate. Selection of an appropriate market capitalisation rate is based on multiple criteria including risk associated with achieving the net rent cash flows into the future and observed market-based rates for similar properties where they are available.

Alternatively, a components valuation approach is adopted whereby fair value is determined with reference to the value of the gaming authorities, the remaining lease income and the value of the land. Valuations reflect the creditworthiness of the tenant including market perceptions of the tenant's creditworthiness, the responsibility and division of property holding costs between the lessor and the lessee, the remaining economic life of the property and having regard to specific current market conditions at each location. Properties held for sale are valued at the fair value as at the previous reporting period. Any subsequent gains or losses on remeasurement are recognised in profit or loss.

Properties newly acquired are valued using transaction price. The best evidence of the fair value of investment property on initial recognition is normally the transaction price – i.e. the fair value of the consideration given. If the Group determines that the fair value on initial recognition differs from the transaction price then the investment property is measured at fair value with the difference recognised in profit or loss.

Subsequently, the investment property is revalued using the techniques described above.

### b) Share-Based Payment Transactions

The fair value of the share-based payments as at the grant date is determined independently using a Monte Carlo simulation. A Monte Carlo simulation model simulates the path of the security price according to a probability distribution assumption. After a large number of simulations, the arithmetic average of the outcomes, discounted to the valuation date, is calculated to represent the option value. Service and non-market performance conditions attached to the arrangements are not taken into account in measuring fair value.

### c) Trade Receivables

The fair values of trade receivables are estimated at the present value of future cash flows, discounted at the market rate of interest at the measurement date. Short-term receivables with no stated interest rate are measured at the original invoice amount if the effect of discounting is immaterial i.e. due within 12 months. Fair value is determined at initial recognition and, for disclosure purposes, at each annual reporting date.

## Note 5 FINANCIAL RISK MANAGEMENT

The HPI Group has exposure to the following risks:

- Credit Risk
- Liquidity Risk
- Market (Price) Risk
- Capital Management

This note presents information about the HPI Group's exposure to each of the above risks, its objectives, policies and processes for measuring and managing risk, and the management of capital. Further quantitative disclosures are included throughout this financial report.

The Company has overall responsibility for the establishment and oversight of the risk management framework.

The Company has established and maintains risk management policies and procedures to identify and analyse the risks faced by the HPI Group, sets appropriate risk limits, and monitors risks and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions and the HPI Group's activities.

### a) Credit Risk

Credit risk is the risk of financial loss to the HPI Group if a customer or counterparty to a financial arrangement fails to meet its contractual obligations and arises principally from the HPI Group's receivables from tenants.

### Rental & Outgoing Receivables

The HPI Group's exposure to credit risk is influenced mainly by the individual characteristics of its tenants. The HPI Group has sought to reduce this tenancy risk by establishing leases with reputable tenants of multiple properties. These are considered to be experienced operators in the pub industry with a strong financial position. Approximately 80.6% of the HPI Group's rental revenue is attributable to one major tenant, QVC.

In the event of rental defaults by any of the HPI Group's pub tenants or if a lease comes to an end the liquor and gaming licenses where owned, will revert to the HPI Group which will therefore have a business capable of immediate sale. Should there be any intervening period of time between surrender and sale of the new lease, then the lease can be operated on behalf of the HPI Group by another operator.

### b) Liquidity Risk

Liquidity risk is the risk that the HPI Group will not be able to meet its financial obligations as they fall due. The HPI Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the HPI Group's reputation. The HPI Group maintains a prudent level of gearing (targeting a 35-45% range) to mitigate liquidity risk associated with refinancing.

### c) Market (Price) Risk

Market risk is the risk that changes in market prices, such as interest rates will affect the HPI Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return within these parameters.

### Interest Rate Risk

Interest rate risk for the HPI Group arises from borrowings on which interest is charged on a variable rate basis. This risk is mitigated by a portion of fixed rate debt. Interest rate risk also exists for interest earned on cash and cash equivalents.

### Property Valuation Risk

The HPI Group owns a number of investment properties and their valuations may increase or decrease from time to time. The HPI Group's loan agreements contain financial covenants which include a Gearing Ratio covenant and a Total Asset covenant. The HPI Group monitors the risk of breach of these covenants by regularly performing sensitivity analysis.

### d) Capital Management

The HPI Group's policy is to maintain a strong capital base so as to maintain investor and creditor confidence and to sustain future development of the business. The HPI Group monitors the return on equity as well as capitalisation rates on the property portfolio.

The HPI Group considers its borrowings as part of its capital management strategy. The borrowing agreements contain financial covenants within which the HPI Group must always operate, including a Gearing covenant, an Interest Cover Ratio (ICR) covenant and a net assets covenant. The Board monitors compliance with the financial covenants through forward projections to ensure that the HPI Group is unlikely to breach the covenants into the future. The HPI Group complied with the covenants for the year ended 30 June 2022.

The HPI Group has targeted a gearing ratio in the range of 35% to 45% in the normal course of business, which has been determined as an appropriate range given the nature of the business. However, gearing may be higher if the HPI Board consider the circumstances warrant a short-term increase and it is prudent to increase gearing. The targeted gearing ratio range is lower than the covenant in the borrowing agreements, which requires the HPI Group to have a Gearing ratio of less than 60%.

The distribution policy of the HPI Group has been established taking into consideration the covenants of the borrowing agreements and may be adapted to maintain gearing within the range of 35-45% in the normal course of business.



## Note 6 STAPLING

The stapling of the units of the Trust and the shares of the Company occurred on 10 December 2013 for the purpose of the public quotation of the HPI Group on the ASX. Australian Accounting Standards require an acquirer to be identified in a business combination. In relation to the stapling of the Company and the Trust, the Trust has been identified as the acquirer due to its large relative size to the Company.

In a business combination achieved as a consequence of stapling, the acquirer receives no equity interests in the acquiree. Therefore 100% of the acquiree's equity is attributable to the Securityholders of the Company and is accounted for as non-controlling interests. Also, as a result no goodwill is recognised.

As the Trust has not acquired an equity interest in the Company, no consideration was transferred in connection with the stapling. The Company had no assets at the time of stapling.

## Note 7 AUDITOR'S REMUNERATION

	2022	2021
	\$	\$
<b>KPMG Australia</b>		
Audit of financial reports	183,520	169,143
Audit of AFSL	9,477	8,735
Audit of compliance plan	9,795	9,028
	<b>202,792</b>	<b>186,906</b>

## Note 8 OTHER EXPENSES

	2022	2021
	\$'000	\$'000
Advisory & legal fees	671	370
Auditor's remuneration	203	192
Directors' fees	374	420
Employment expenses	2,113	1,869
Insurance	615	578
All other expenses	1,379	983
	<b>5,355</b>	<b>4,412</b>

## Note 9 FINANCE EXPENSES

	2022	2021
	\$'000	\$'000
Interest expense	16,205	11,782
Amortised borrowing costs	867	620
Other finance costs	116	108
	<b>17,188</b>	<b>12,510</b>

## Note 10 CASH & CASH EQUIVALENTS

	2022	2021
	\$'000	\$'000
Cash at bank & on hand	837	539

## Note 11 TRADE & OTHER RECEIVABLES

	2022	2021
	\$'000	\$'000
Current trade receivables	1,097	6,012
Less: allowance for impairment	(9)	-
Net trade receivables	1,088	6,012
Other receivables	30	-
	<b>1,118</b>	<b>6,012</b>

The balance of Trade Receivables as at 30 June 2021 includes \$5.7 million in deferred rental payments owed by Queensland Venue Company (QVC). In accordance with the agreement made with QVC, repayments of the deferred rent have been completed and all deferred rent owed has been received as at 30 June 2022.



## Note 12 OTHER CURRENT/ NON-CURRENT ASSETS

	2022	2021
	\$'000	\$'000
Other current assets	1,407	1,037
Other non-current assets	5,000	-

Other current assets held at 30 June 2022 is comprised primarily of prepaid insurance and land tax.

Other non-current assets relate to subscription monies paid for units in the Harvest Hotels Pub Fund 2 and the ACRE Commercial Income Fund No. 2. At 30 June 2022, these units are not yet allotted.

The Trust intends to hold these investments for the long term for strategic purposes and has designated these investments at FVTOCI.

## Note 13 ASSETS HELD FOR SALE

	2022	2021
	\$'000	\$'000
Assets held for sale	34,815	-

Assets held for sale are the Hotel Allen, The Royal Hotel and the Lord Stanley Hotel. Refer to Note 14 for details of assets held for sale.

## Note 14 INVESTMENT PROPERTY

All investment properties are freehold and 100% owned by the Company as appointed sub-custodian of the HPI Trust, except for the Crown Hotel, Quest Griffith, Jubilee Tavern, Mango Hill Centre, Acacia Ridge Hotel, Surf Air Tavern, Capella Hotel, Commonwealth Hotel,

White Bull Tavern, Commercial Hotel and Grand Hotel which are owned by wholly owned subsidiaries of the HPI Trust. Investment properties are comprised of land, buildings, fixed improvements and liquor and gaming licenses. Plant and equipment are held by the tenant.

### Reconciliation of Movements

	2022	2021
	\$'000	\$'000
<b>Investment property</b>	<b>1,261,420</b>	<b>952,508</b>
Carrying amount at the beginning of the year	952,508	785,870
Acquisition of investment properties	105,648	103,076
Disposal of investment properties	(24,600)	-
Transfer to assets held for sale	(34,815)	-
Capital additions on investment properties	89,921	11,796
Straight line lease adjustment	1,444	736
Fair value adjustments	171,314	51,030
<b>Carrying amount at the end of the year</b>	<b>1,261,420</b>	<b>952,508</b>

### Leasing Arrangements

The investment properties are each leased to their respective tenants inclusive of any liquor and gaming licenses attached to these properties under long-term

operating leases with rentals payable monthly. The HPI Group has incurred no material lease incentive costs to date.

### Valuation of Investment Properties

Investment property is initially measured at cost and subsequently at fair value with any change therein recognised in profit or loss.

The valuations of individual properties are prepared inclusive of liquor and gaming licenses owned by the HPI Group. The fair value of investment properties is based on the amounts for which the properties could be exchanged between willing parties in an arm's length transaction, based on current prices in an active market for similar properties in the same location and condition and subject to similar leases. Valuations for properties are determined by reference to the net rent for each property, and an applicable capitalisation rate. Selection of an appropriate capitalisation rate is based on multiple criteria, including risk associated with achieving the net rent cash flows into the future and observed market based capitalisation rates for similar properties in the same location, condition, and subject to similar lease terms, where they are available.

Alternatively, a components valuation approach is adopted whereby fair value is determined with reference to the value of the gaming authorities,

the remaining lease income and the value of the land. Valuations reflect the creditworthiness of the tenant including market perceptions of the tenant's creditworthiness, the responsibility and division of property costs between the lessor and the lessee, the remaining economic life of the property and having regard to specific current market conditions at each location. Properties held for sale are valued at the fair value as at the previous reporting period. Any subsequent gains or losses on remeasurement are recognised in profit or loss.

### Fair Value Adjustments at 30 June 2022

Independent valuations were obtained for 60 investment properties during the year ended 30 June 2022. These valuations were completed by CBRE Hotels Valuation, Colliers International & Advisory Services, Savills and Cushman & Wakefield Valuations Pty Ltd.

Of the remaining 3 investment properties within the portfolio that were not valued, two are classified as held for sale and one was sold during the year.

	2022	2021
<b>Market capitalisation rate range at last independent valuation</b>	<b>4.25% - 8.75%</b>	<b>5.25% - 9.00%</b>

### Fair Value Hierarchy

The fair value measurement for investment property of \$1,261 million has been categorised as a Level 3 fair value based on the inputs to the valuation technique used.

The table above shows a reconciliation from the opening balances to the closing balances for Level 3 fair values.

### Valuation Technique & Significant Unobservable Inputs

The following table shows the valuation technique used in measuring the fair value of investment property, as well as the significant unobservable inputs used.

Valuation Technique	Significant Unobservable Inputs	Inter-Relationship Between Key Observable Inputs & Fair Value Measurement
<b>Capitalisation of rent allowing for the following adjustments:</b>	Net rent	The estimated fair value would increase / (decrease) if: Net rent was higher / (lower)
	Capitalisation rates	Capitalisation rates were lower / (higher)
• Additional land	Additional land	Additional land was higher / (lower) in value
• Capital allowance	Capital allowances	Capital allowance was smaller / (larger)
• Other property specific factors including rent abatements	Other property specific factors	Other property specific factors resulted in higher / (lower) value



## ASSETS OWNED AS AT 30 JUNE 2022

Property	Location	Foot-note	30 June 2022		30 June 2021	
			Cap'n Rate <sup>1</sup>	Fair Value \$'000	Cap'n Rate <sup>1</sup>	Fair value \$'000
Acacia Ridge Tavern	Acacia Ridge, QLD	5	-	-	5.50%	20,200
Avenues Bar & Café	Adelaide SA	4	5.50%	17,020	-	-
Ball Court Hotel	Sunbury VIC	3	5.25%	7,700	-	-
Barron River Hotel	Stratford QLD	2	5.75%	5,680	6.75%	4,700
Beenleigh Tavern	Eagleby QLD	2	4.50%	20,400	6.25%	13,000
Berserker Tavern	Rockhampton QLD	2	6.50%	12,500	6.75%	11,400
Bonny View Tavern	Bald Hills QLD	3	4.75%	11,700	6.00%	8,920
Boomerang Motor Hotel	West Mackay QLD	3	5.50%	8,000	6.75%	5,200
Bribie Island Hotel	Bellara QLD	3	5.50%	31,300	6.00%	20,700
Brighton Hotel	Brighton QLD	2	4.50%	25,000	6.00%	15,300
Brighton Metro Hotel	Brighton SA	2	5.25%	22,000	5.75%	17,900
Caboolture Sundowner Hotel Motel	Caboolture QLD	2	4.50%	22,910	6.00%	14,900
Capella Hotel	Capella QLD	3	8.50%	3,380	8.50%	3,340
Chancellors Tavern	Sippy Downs QLD	3	5.00%	26,600	5.25%	18,300
Cleveland Sands Hotel	Cleveland QLD	2	4.50%	48,070	5.75%	35,500
Cleveland Tavern	Cleveland QLD	2	4.50%	26,900	6.00%	18,790
Club Hotel	Gladstone QLD	2	6.75%	7,900	7.00%	4,500
Commercial Hotel	Clermont QLD	3	8.75%	3,180	9.00%	3,056
Commonwealth Hotel	Roma QLD	3	7.50%	10,150	7.60%	9,786
Coomera Lodge Hotel	Oxenford QLD	3	4.50%	10,150	5.75%	2,800
Crown Hotel	Lutwyche QLD	2	5.25%	50,000	5.50%	45,000
Diamonds Inala Hotel	Inala QLD	3	4.50%	24,050	5.25%	17,000
Diamonds Tavern	Kallangur QLD	2	4.50%	17,200	6.00%	12,090
Dunwoodys Tavern	Cairns QLD	2	5.50%	34,900	5.75%	27,400
Edwardes Lake Hotel	Sunbury VIC	3	5.00%	28,700	-	-
Empire Alternacade & Events	Cairns QLD	2	5.25%	13,200	6.00%	11,100
Everton Park Hotel	Everton Park QLD	2	4.50%	41,400	5.75%	29,200
Ferry Road Tavern	Southport QLD	3	5.00%	47,350	5.50%	38,600
Fitzys Loganholme	Loganholme QLD	3	4.50%	41,000	5.50%	31,800
Fitzys Waterford	Waterford QLD	2	4.50%	30,600	5.50%	24,000
Grafton Hotel	Edmonton QLD	2	5.75%	9,700	6.50%	4,700
Grand Hotel	Clermont QLD	3	8.25%	3,060	9.00%	2,780
Grand Junction Hotel	Pennington SA	2	5.50%	16,200	6.00%	12,400
Gregory Hills Hotel	Gregory Hills NSW	2	4.25%	53,200	5.50%	40,600
Hotel HQ	Underwood QLD	2	4.50%	39,170	5.75%	29,760

Property	Location	Foot-note	30 June 2022		30 June 2021	
			Cap'n Rate <sup>1</sup>	Fair Value \$'000	Cap'n Rate <sup>1</sup>	Fair value \$'000
Jubilee Tavern	Airlie Beach QLD	2	6.00%	11,700	7.50%	9,300
Kings Beach Tavern	Caloundra QLD	3	5.00%	32,100	6.00%	20,900
Kooyong Motor Hotel	North Mackay QLD	2	7.50%	9,630	7.50%	8,520
Leichhardt Hotel	Rockhampton QLD	3	6.75%	9,800	6.50%	12,800
Lord Stanley Hotel	East Brisbane QLD	6	5.50%	15,800	5.50%	14,000
Magnums Tavern	Airlie Beach QLD	3	5.75%	30,500	5.75%	29,600
Mango Hill Tavern	Mango Hill QLD	2	5.00%	47,100	5.60%	32,050
Mi Hi Tavern	Brassal QLD	3	4.50%	30,700	5.50%	23,600
Mick O'Shea's Hotel	Hackham SA	4	5.75%	9,200	-	-
Mile End Hotel	Mile End SA	4	5.25%	13,380	-	-
Palm Cove Tavern	Palm Cove QLD	3	5.50%	11,270	5.50%	11,000
Quest Griffith	Griffith NSW	2	7.50%	17,900	7.50%	17,400
Royal Hotel	West End QLD	6	7.00%	3,830	7.00%	3,830
Royal Mail Hotel	Tewantin QLD	3	6.50%	22,900	6.00%	23,900
Summerhill Hotel	Reservoir VIC	2	5.50%	32,600	6.90%	22,700
Surfair Beach Hotel	Marcoola QLD	3	5.75%	13,100	7.00%	10,450
The Duck Inn	Coromandel Valley SA	4	5.25%	12,890	-	-
The Hotel Allen	Northward QLD	6	7.00%	15,185	7.00%	12,700
The Regatta Hotel	Toowong QLD	3	4.75%	61,000	5.75%	51,000
The Unley	Parkside SA	4	5.38%	5,000	-	-
The Victoria Hotel	Strathalbyn SA	4	5.88%	6,030	-	-
The Wallaby Hotel	Mudgeeraba QLD	3	5.50%	23,000	5.50%	15,800
Tom's Tavern	Aitkenvale QLD	3	6.00%	26,200	6.25%	23,900
Trinity Beach Tavern	Trinity Beach QLD	3	6.00%	22,960	6.25%	20,690
Waterloo Tavern	Paralowie SA	3	5.75%	28,200	5.75%	24,800
West End Hotel	Adelaide SA	4	5.38%	3,320	-	-
White Bull Tavern	Roma QLD	3	7.50%	3,370	7.60%	3,246
Woodpecker Tavern	Burpengary QLD	2	4.50%	7,300	6.00%	5,600
<b>Total Investment Properties inc. Held For Sale Assets</b>			<b>5.21%</b>	<b>1,296,235</b>	<b>5.94%</b>	<b>952,508</b>
<b>Less: Assets Classified As Held For Sale</b>	6		<b>-</b>	<b>(34,815)</b>	<b>-</b>	<b>-</b>
<b>Total Investment Properties</b>			<b>5.18%</b>	<b>1,261,420</b>	<b>5.94%</b>	<b>952,508</b>

1 Capitalisation rate at last independent valuation

2 Independent valuations obtained as at 31 December 2021

3 Independent valuations obtained as at 30 June 2022

4 Acquired in February 2022

5 Sold in February 2022

6 Classified as held for sale





ADDITIONAL  
RENTALISED  
\$30.4m CAPITAL  
WORKS

Dunwoodys Tavern  
Cairns QLD



## Note 15 TAXES

Tax Expense	2022	2021
	\$'000	\$'000

### a) Tax Expense Recognised in Profit or Loss

Current tax expense	63	-
Deferred tax expense	10	50
<b>Tax expense attributable to profit from continuing operations</b>	<b>73</b>	<b>50</b>

### b) Numerical Reconciliation Between Tax Expense & Pre-Tax Accounting Profit

<b>Profit before tax</b>	<b>211,519</b>	<b>84,770</b>
Income tax expense calculated at 25% and 47%	52,891	14,189
Trust income not subject to tax	(52,881)	(14,082)
Effect of permanent differences	59	(65)
Under provision in prior years	4	8
<b>Tax expense on profit before tax</b>	<b>73</b>	<b>50</b>

### c) Recognised Deferred Tax Assets & Liabilities

Deferred tax assets and liabilities are attributable to the following:

	Assets		Liabilities		Net	
	2022	2021	2022	2021	2022	2021
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Plant & equipment	6	14	-	-	6	14
Accrued expenses	23	35	-	-	23	35
Employee liabilities	54	46	-	-	54	46
Leases	130	151	124	151	6	-
Recognition of tax losses	-	4	-	-	-	4
	<b>213</b>	<b>250</b>	<b>124</b>	<b>151</b>	<b>89</b>	<b>99</b>

### d) Movements in Deferred Tax Balances During the Year

	2022	2021
	\$'000	\$'000
Balance at the beginning of the year	99	149
Recognised in profit or loss	(10)	(50)
	<b>89</b>	<b>99</b>
<b>Balance represented as follows:</b>		
Deferred tax asset	213	250
Deferred tax liability	(124)	(151)
	<b>89</b>	<b>99</b>

## Note 16 TRADE & OTHER PAYABLES

	2022	2021
	\$'000	\$'000
Trade payables	454	12
Accrued interest	4,480	2,759
Other payables	5,441	4,113
	<b>10,375</b>	<b>6,884</b>

## Note 17 EMPLOYEE BENEFIT LIABILITIES

	2022	2021
	\$'000	\$'000
Annual leave provision	140	122
Long service leave provision	76	54
	<b>216</b>	<b>176</b>
<b>Represented as follows:</b>		
Current liabilities	176	152
Non-current liabilities	40	24
	<b>216</b>	<b>176</b>



## Note 18 LOANS & BORROWINGS

	2022	2021
	\$'000	\$'000
<b>Non-current</b>		
USPP Notes	308,449	228,980
Loans	155,784	132,317
	<b>464,233</b>	<b>361,297</b>

U.S. Private Placement (USPP) Notes	2022	2021
	\$'000	\$'000
USPP Notes - drawn	310,000	230,000
Borrowing costs capitalized	(2,482)	(1,687)
Accumulated amortisation of borrowing costs	931	666
	<b>308,449</b>	<b>228,980</b>

The USPP issue comprises three tranches of unsecured, Australian Dollar denominated notes:

- A\$100 million fixed interest loan with an 8-year tenor, maturing in August 2025;
- A\$100 million floating interest loan with a 10-year tenor, maturing in August 2027;
- A\$30 million fixed interest loan with a 10-year tenor, maturing in August 2027;
- A\$40 million fixed interest loan with a 7-year tenor, maturing in August 2028; and
- A\$40 million fixed interest loan with a 12-year tenor, maturing in August 2033

Loans	2022	2021
	\$'000	\$'000
<b>Common Terms Deed (CTD)</b>		
CTD - drawn	157,000	133,628
Borrowing costs capitalized	(2,443)	(2,538)
Accumulated amortisation of borrowing costs	1,142	1,014
Accumulated borrowing costs expensed	85	213
	<b>155,784</b>	<b>132,317</b>

There are two facilities, each bilaterally provided under the Common Terms Deed (CTD) and totalling \$225.6 million as at 30 June 2022 of which \$5.6 million is a guarantee facility. Of these facilities, \$100 million expires on 24 December 2024 and \$125.6 million expires on 10 August 2024. Refer to Note 35 for subsequent events disclosures regarding changes to the debt structure of HPI Group since 30 June 2022.

## Facility Limits

The available facilities and the amounts drawn are summarised below.

2022	USPP	CTD	Guarantee	Total
	\$'000	\$'000	\$'000	\$'000
Facility limit	310,000	220,000	5,578	535,578
Drawn	(310,000)	(157,000)	(5,578)	(472,578)
<b>Available</b>	<b>-</b>	<b>63,000</b>	<b>-</b>	<b>63,000</b>

2021	USPP	CTD	Guarantee	Total
	\$'000	\$'000	\$'000	\$'000
Facility limit	230,000	173,000	5,100	408,100
Drawn	(230,000)	(133,628)	(4,578)	(368,206)
<b>Available</b>	<b>-</b>	<b>39,372</b>	<b>522</b>	<b>39,894</b>

## Note 19 PROVISIONS

### Distribution

The provision for distribution relates to distributions to be paid to stapled Securityholders on 2 September 2022. This distribution will be funded via drawdown on the CTD loan facility.

	2022	2021
	\$'000	\$'000
<b>Provision for distribution</b>		
Balance at the beginning of the year	16,905	15,213
Provisions made during the year	39,519	33,539
Provisions used during the year	(36,522)	(31,847)
<b>Balance at the end of the year</b>	<b>19,902</b>	<b>16,905</b>

## Note 20 CONTRIBUTED EQUITY

	No. of Securities	Security Price	\$'000
On issue at 30 June 2021 – fully paid	174,551,384		349,107
Units issued under the DRP on 3 September 2021	733,990	3.1930	2,347
Units issued under capital raising	14,705,883	3.4000	50,000
Units issued under security purchase plan	2,608,406	3.4000	8,869
Transaction costs			(1,466)
Units issued under the DRP on 4 March 2022	903,266	3.5100	3,170
<b>On issue at 30 June 2022 – fully paid</b>	<b>193,502,929</b>		<b>412,027</b>

On issue at 30 June 2020 – fully paid	157,046,556		297,178
Units issued under the DRP on 4 September 2020	709,180	2.8764	2,042
Units issued under capital raising	13,157,895	3.0400	40,000
Units issued under security purchase plan	2,631,628	3.0400	8,000
Transaction costs			(1,188)
Units issued under the DRP on 4 March 2021	1,006,125	3.0567	3,075
<b>On issue at 30 June 2021 – fully paid</b>	<b>174,551,384</b>		<b>349,107</b>

### Stapled Securities

The units in the Trust are stapled to the securities in the Company and are referred to as 'stapled securities'. The stapled securities entitle the holder to participate in distributions and dividends and the proceeds on winding up of the HPI Group in proportion to the number of stapled securities held. On a show of hands every stapled Securityholder present at a meeting in person or by proxy, is entitled to one vote.

A unit confers on its holder an undivided absolute, vested and indefeasible beneficial interest in the Trust as a whole, subject to Trust liabilities, not in parts or single assets. All units confer identical interests and rights. Each member registered at the record date has a vested and indefeasible interest in a security of the distribution in proportion to the number of units held by them. All issued units are fully paid.

### Treasury Securities

Contributed equity reflects the number of stapled securities on market at balance date, inclusive of the effect of treasury securities held. (Refer to note 22).

### Distribution Reinvestment Plan (DRP)

The HPI Group has a Distribution Reinvestment Plan (DRP) whereby Securityholders are free to choose the proportion of their distribution entitlements satisfied by the issue of new units rather than cash.

## Note 21 RETAINED EARNINGS

	2022	2021
	\$'000	\$'000
Balance at the beginning of the year	226,529	175,348
Profit for the year	211,446	84,720
Distribution to stapled Securityholders	(19,617)	(16,634)
Provision for distribution to stapled Securityholders	(19,902)	(16,905)
<b>Balance at the end of the year</b>	<b>398,456</b>	<b>226,529</b>

## Note 22 RESERVES

	Treasury Security Reserve	Share Based Payment Reserve	Total
	Total	\$'000	\$'000
Opening balance at 1 July 2021	(856)	233	(623)
Recognition of share-based payment expense	-	113	113
<b>Closing balance at 30 June 2022</b>	<b>(856)</b>	<b>346</b>	<b>(510)</b>

Opening balance at 1 July 2020	(658)	128	(530)
Purchase of treasury securities	-	105	105
Recognition of share-based payment expense	(198)	-	(198)
<b>Closing balance at 30 June 2021</b>	<b>(856)</b>	<b>233</b>	<b>(623)</b>

### Treasury Security Reserve

The Treasury security reserve comprises the cost of the HPI Group's securities which were purchased on-market and are held by the HPI Rights Plan Trust. At 30 June 2022, the HPI Group held 278,069 securities (30 June 2021: 278,069).

### Share Based Payment Reserve

The share-based payments reserve comprises amounts recognised under the long-term incentive plan for executive employees and is the portion of the fair value of the total cost recognised in profit and loss of the unissued securities, which remain conditional on employment with the HPI Group at the relevant vesting date and certain market-based performance hurdles being obtained.



## Note 23 NET ASSETS PER STAPLED SECURITY

	2022	2021
Number of stapled securities on issue as at the end of the year	193,502,929	174,551,384
Less: treasury securities	(278,069)	(278,069)
Adjusted number of stapled securities on issue as at the end of the year	193,224,860	174,273,315
Net assets at balance date	\$809,973,459	\$575,013,209
<b>Net assets per stapled security</b>	<b>\$4.19</b>	<b>\$3.30</b>

## Note 24 EARNINGS PER SECURITY & STAPLED SECURITY

Earnings Per Stapled Security	2022	2021
<b>Profit for the year attributable to stapled Securityholders</b>	<b>\$211,446,000</b>	<b>\$84,720,000</b>
<b>Weighted average number of stapled securities</b>		
On issue at the beginning of the period	174,551,384	157,046,556
Add: Distribution reinvestment securities	899,779	908,156
Add: Capital raising securities	11,442,386	7,894,737
Add: Security purchase plan	1,765,140	1,413,148
Less: Effect of treasury securities held*	(278,069)	(256,961)
<b>Weighted average number of stapled securities</b>	<b>188,380,620</b>	<b>167,005,636</b>
Basic earnings per stapled security – cents	112.24	50.73
Diluted earnings per stapled security – cents	112.08	50.65

Earnings Per Security	2022	2021
<b>Profit for the year attributable to the unitholders of the trust</b>	<b>\$211,416,000</b>	<b>\$84,522,000</b>
Basic earnings per security of the Trust – cents	112.23	50.61
Diluted earnings per security of the Trust – cents	112.06	50.53

\* The effect of treasury securities held is the weighted average of 278,069 (2021: 256,961) securities held from date of acquisition to the end of the year.

## Note 25 DISTRIBUTIONS

Number of stapled securities on issue as at the end of the year. Distributions are shown exclusive of expected distributions payable on treasury securities.

2022	Total Distribution \$'000	No. of Stapled Securities	Distribution Per Stapled Securities (Cents)
1 July 2021 to 31 December 2021	19,617	192,321,594	10.2
1 January 2022 to 30 June 2022	19,902	193,224,860	10.3
	<b>39,519</b>		<b>20.5</b>

2021	Total Distribution \$'000	No. of Stapled Securities	Distribution Per Stapled Securities (Cents)
1 July 2020 to 31 December 2020	16,634	173,267,190	9.6
1 January 2021 to 30 June 2021	16,905	174,273,315	9.7
	<b>33,539</b>		<b>19.3</b>

## Note 26 LEASES

The HPI Group leases out its investment properties under operating leases which are owned by HPI Group and are rented out to tenants who do not receive the risks and rewards of ownership (refer to note 14). The following table sets out a maturity analysis of lease payments, showing the undiscounted lease payments to be received after the reporting date.

Leases as Lessor	30 June 2022	30 June 2021
	\$'000	\$'000
Less than one year	69,373	59,352
One to two years	70,707	59,202
Two to three years	70,009	60,094
Three to four years	71,015	59,316
Four to five years	65,451	57,191
More than five years	526,749	458,174
	<b>873,304</b>	<b>753,329</b>

The Company leases its head office space and printing equipment and has applied lease accounting under AASB 16. Information about lease payments for which the Responsible Entity is a lessee is presented below.

Leases as Lessee	Property	Equipment	Total
	\$'000	\$'000	\$'000
<b>Right of use asset</b>			
Balance at 1 July 2021	568	13	581
Depreciation charge for the year	(104)	(3)	(107)
<b>Balance at 30 June 2022</b>	<b>464</b>	<b>10</b>	<b>474</b>
Balance at 1 July 2020	130	3	133
Additions	532	13	545
Depreciation charge for the year	(94)	(3)	(97)
<b>Balance at 30 June 2021</b>	<b>568</b>	<b>13</b>	<b>581</b>

Lease Liabilities	Future Minimum Lease Payments	Interest	PV of Minimum Lease Payments
	\$'000	\$'000	\$'000
<b>2022</b>			
Less than one year	113	(13)	100
Between one and five years	417	(21)	396
More than five years	-	-	-
	<b>530</b>	<b>(34)</b>	<b>496</b>

Lease Liabilities	Future Minimum Lease Payments	Interest	PV of Minimum Lease Payments
	\$'000	\$'000	\$'000
<b>2021</b>			
Less than one year	108	(17)	91
Between one and five years	478	(34)	444
More than five years	52	(1)	51
	<b>638</b>	<b>(52)</b>	<b>586</b>

Payments made under finance leases reduce the right of use liability by the difference between the interest cost which is recognised in profit or loss and the total amount of payment.

## Note 27 GROUP ENTITIES

Subsidiaries	Country of Incorporation	Ownership Interest
The C.H. Trust	Australia	100%
HPI Hold Trust No. 1	Australia	100%
HPI Retail Fund No. 1	Australia	100%
HPI Vic Sub Trust No. 1	Australia	100%
HPI NSW Sub Trust No.1	Australia	100%
HPI Acacia Ridge Trust	Australia	100%
HPI ABH Trust	Australia	100%
Hotel Property Investments Limited	Australia	100% <sup>1</sup>
C.H. Properties Pty Ltd	Australia	100% <sup>1</sup>
HPI LTIP Pty Ltd	Australia	100% <sup>1</sup>
HPI Holdings No.1 Pty Ltd	Australia	100% <sup>1</sup>
HPI Retail Fund No. 1 Pty Ltd	Australia	100% <sup>1</sup>
HPI Sub Fund No. 1 Pty Ltd	Australia	100% <sup>1</sup>
HPI Acacia Ridge Pty Ltd	Australia	100% <sup>1</sup>
HPI ABH Pty Ltd	Australia	100% <sup>1</sup>
HPI Rights Plan Trust	Australia	<sup>2</sup>

<sup>1</sup> Hotel Property Investments Limited is not a subsidiary of the Trust, Hotel Property Investments Limited is stapled to the Trust. C.H. Properties Pty Ltd, HPI Holdings No. 1 Pty Ltd, HPI Retail Fund No. 1 Pty Ltd, HPI Sub Fund No. 1 Pty Ltd, HPI LTIP Pty Ltd, HPI Acacia Ridge Pty Ltd and HPI ABH Pty Ltd are 100% subsidiaries of Hotel Property Investments Ltd.

<sup>2</sup> The HPI Rights Plan Trust is deemed to be controlled by the HPI Group and is therefore classified as a subsidiary for financial reporting purposes.



## Note 28 PARENT ENTITY

As at and throughout the financial year ended 30 June 2022 the parent entity of the HPI Group was the Trust.

	2022	2021
	\$'000	\$'000

### Results of the parent entity

Profit for the year	191,828	85,802
Other comprehensive income	-	-
<b>Total comprehensive income</b>	<b>191,828</b>	<b>85,802</b>

### Financial position of the parent entity at year end

Current assets	146,477	129,664
<b>Total assets</b>	<b>1,251,957</b>	<b>927,564</b>

Current liabilities	29,108	22,273
<b>Total liabilities</b>	<b>493,341</b>	<b>384,120</b>
<b>Net assets</b>	<b>758,616</b>	<b>543,444</b>

### Total equity of the parent entity comprising of:

Contributed equity	412,027	349,107
Retained earnings	346,589	194,337
<b>Total equity</b>	<b>758,616</b>	<b>543,444</b>

The parent entity's contingent assets and commitments are the same as those of the HPI Group as disclosed in notes 32 and 34. The parent's contingent liabilities comprise of a bank guarantee, as disclosed in note 33.

## Note 29 RELATED PARTIES

### Key Management Personnel

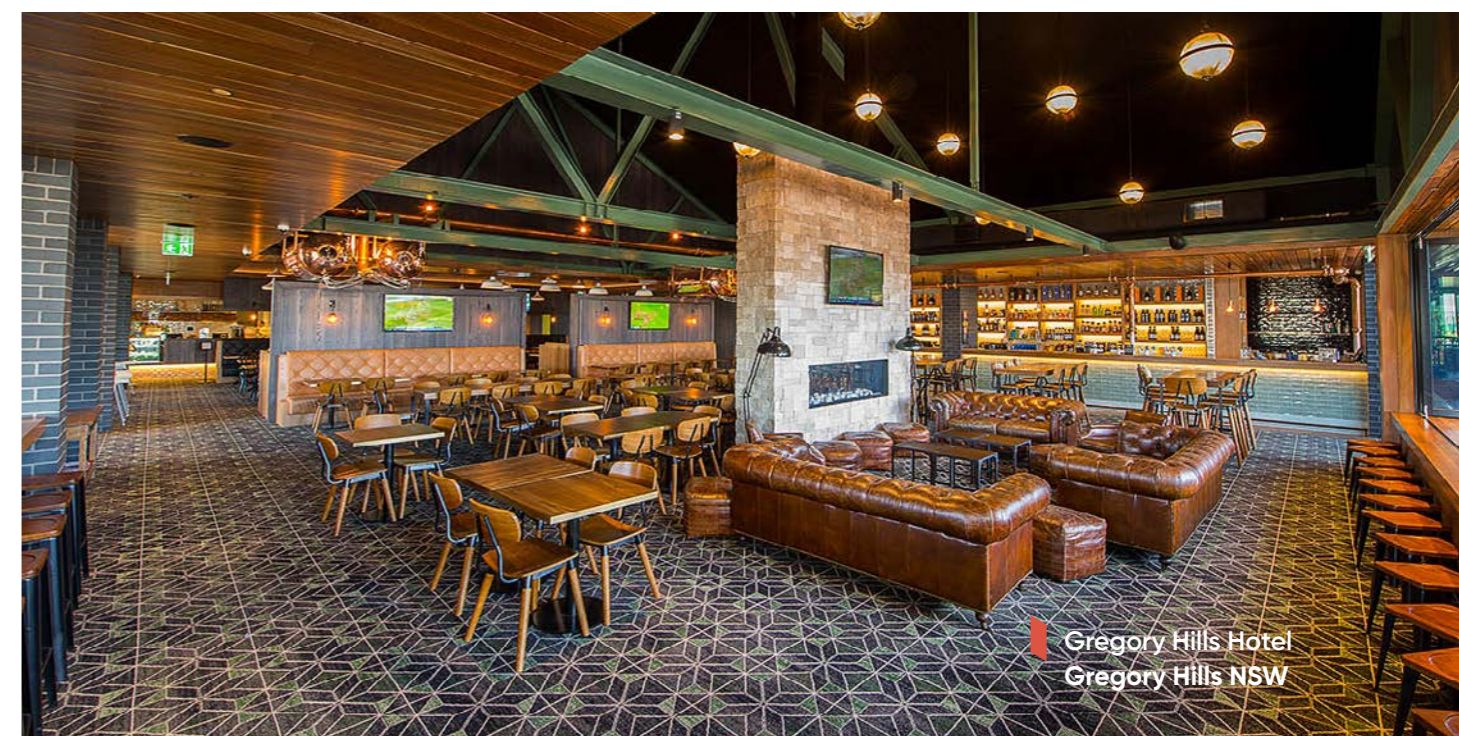
The key management personnel of the HPI Group during the year were: the non-executive directors of the Company, the Chief Executive Officer & Managing Director and the Chief Financial Officer & Company Secretary.

### Key Management Personnel Compensation

Key management personnel compensation during the year comprised the following:

	2022	2021
	\$	\$
Short-term employee benefits	1,808,067	1,690,961
Post-employment benefits	92,433	83,274
Leave entitlements	78,415	73,149
Share-based payment expense	112,883	105,449
	<b>2,091,798</b>	<b>1,952,833</b>

Post-employment benefits relate to defined contribution superannuation benefits. No other related party transactions were entered during the year.



## Note 30 FINANCIAL INSTRUMENTS

### Accounting Classifications & Fair Values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities.

2022	Note	Carrying Amount			
		Financial Assets at Amortised Cost	Financial Assets at Fair Value Through OCI	Other Financial Liabilities	Total
		\$'000	\$'000	\$'000	\$'000
<b>Financial assets not measured at fair value</b>					
Trade and other receivables	11	1,118	-	-	1,118
Cash and cash equivalents	10	837	-	-	837
Other non-current assets	12	-	5,000	-	5,000
		<b>1,955</b>	<b>5,000</b>	<b>-</b>	<b>6,955</b>
<b>Financial liabilities not measured at fair value</b>					
Loans and borrowings	17	-	-	(464,233)	(464,233)
Trade and other payables	15	-	-	(10,397)	(10,397)
		<b>-</b>	<b>-</b>	<b>(474,630)</b>	<b>(474,630)</b>

2021	Note	Carrying Amount			
		Financial Assets at Amortised Cost	Financial Assets at Fair Value Through OCI	Other Financial Liabilities	Total
		\$'000	\$'000	\$'000	\$'000
<b>Financial assets not measured at fair value</b>					
Trade and other receivables	11	6,012	-	-	6,012
Cash and cash equivalents	10	539	-	-	539
		<b>6,551</b>	<b>-</b>	<b>-</b>	<b>6,551</b>
<b>Financial liabilities not measured at fair value</b>					
Loans and borrowings	17	-	-	(361,297)	(361,297)
Trade and other payables	15	-	-	(6,884)	(6,884)
		<b>-</b>	<b>-</b>	<b>(368,181)</b>	<b>(368,181)</b>

## Credit Risk

### Exposure to Credit Risk

The carrying amount of the HPI Group's financial assets represents the maximum credit risk exposure. The HPI Group's maximum exposure to credit risk at the reporting date was:

	2022	2021
	\$'000	\$'000
Cash and cash equivalents	837	539
Trade receivables	1,118	6,012
	<b>1,955</b>	<b>6,551</b>

There was no credit risk exposure to regions other than Australia.

### Concentrations of Credit Risk

The HPI Group's maximum exposure to credit risk for aged trade receivables as at the reporting date by type of customer was as follows:

		Gross	Impairment	Gross	Impairment
		2022		2021	
		\$'000	\$'000	\$'000	\$'000
<b>Hotel tenants</b>	Not past due	494	-	5,945	-
	Past due 0 – 30 days	59	-	42	-
	Past due 31 – 120 days	382	-	-	-
		<b>935</b>	<b>-</b>	<b>5,987</b>	<b>-</b>
<b>Specialty tenants</b>	Not past due	51	-	8	-
	Past due 0 – 30 days	39	-	12	-
	Past due 31 – 120 days	72	(9)	5	-
		<b>162</b>	<b>(9)</b>	<b>25</b>	<b>-</b>
	<b>1,097</b>	<b>(9)</b>	<b>6,012</b>	<b>-</b>	

On 1 May 2020, the HPI Group reached a commercial agreement with Queensland Venue Company (QVC), to defer part of the rent for the period April 2021 to September 2021 totalling approximately \$7.1 million excluding GST. The deferred rent would be payable in full to the HPI Group between February 2022 and June 2022. As at 30 June 2022 all of the deferred rent was repaid.



### Impairment Losses

The HPI Group believes that the unimpaired amounts that are past due by more than 30 days are still collectable, based on historical payment behaviour. The HPI Group therefore believes that no impairment allowance is necessary in respect of trade receivables past due.

### Liquidity Risk

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

2022	Carrying Amount	Contractual Cash Flows	6 Months or Less	6-12 Months	1-2 Years	2-5 Years	More Than 5 Years
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Loans & borrowings	467,000	519,035	9,916	10,686	21,917	249,853	226,664
Trade & other payables	10,397	10,397	10,397	-	-	-	-
Provision for distribution	19,902	19,902	19,902	-	-	-	-
	<b>497,299</b>	<b>549,334</b>	<b>40,215</b>	<b>10,686</b>	<b>21,917</b>	<b>249,853</b>	<b>226,664</b>

2021	Carrying Amount	Contractual Cash Flows	6 Months or Less	6-12 Months	1-2 Years	2-5 Years	More Than 5 Years
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Loans & borrowings	363,628	463,908	9,983	79,276	11,053	228,095	135,501
Trade & other payables	6,884	6,884	6,662	-	222	-	-
Provision for distribution	16,905	16,905	16,905	-	-	-	-
	<b>387,417</b>	<b>487,697</b>	<b>33,550</b>	<b>79,276</b>	<b>11,275</b>	<b>228,095</b>	<b>135,501</b>

### Market Risk

#### Interest Rate Risk

Interest rate profile of the HPI Group's interest-bearing financial instruments:

	2022	2021
	\$'000	\$'000
<b>Variable rate instruments</b>		
Financial assets	837	539
Financial liabilities	(257,000)	(233,628)
	<b>(256,163)</b>	<b>(233,089)</b>

#### Cash Flow Sensitivity Analysis for Variable Rate Instruments

A change of 100 basis points in interest rates at the reporting date would have increased / (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant.

2022	Carrying amount	+ 100 BPS of AUD IR Profit/(Loss)	+ 100 BPS of AUD IR Equity	- 100 BPS of AUD IR Profit/(Loss)	- 100 BPS of AUD IR Equity
	\$'000	\$'000	\$'000	\$'000	\$'000
Cash at bank	837	8	-	(8)	-
Loans and borrowings	(257,000)	(2,570)	-	2,570	-
	<b>(256,163)</b>	<b>(2,562)</b>	<b>-</b>	<b>2,562</b>	<b>-</b>

2021	Carrying amount	+ 100 BPS of AUD IR Profit/(Loss)	+ 100 BPS of AUD IR Equity	- 100 BPS of AUD IR Profit/(Loss)	- 100 BPS of AUD IR Equity
	\$'000	\$'000	\$'000	\$'000	\$'000
Cash at bank	539	5	-	(5)	-
Loans and borrowings	(233,628)	(2,336)	-	2,336	-
	<b>(233,089)</b>	<b>(2,331)</b>	<b>-</b>	<b>2,331</b>	<b>-</b>

#### Fair Values

The fair values of variable-rate financial assets and liabilities approximate their carrying values.

## Note 31 RECONCILIATION OF CASH FLOWS FROM OPERATING ACTIVITIES

### Reconciliation of cash flows from operating activities with profit attributable to the stapled Securityholders

	2021	2020
	\$'000	\$'000
<b>Profit for the year</b>	<b>211,446</b>	<b>84,720</b>
<b>Adjusted for non-cash items:</b>		
Fair value adjustment to investment property	(171,314)	(51,030)
Straight lining of rental income	(1,444)	(736)
Amortisation of borrowing costs	867	620
Depreciation expense	39	84
Depreciation of right-of-use asset	107	95
Share-based payments expense	113	105
Tax expense	73	50
<b>Investing activities:</b>		
Interest paid	17,188	12,510
<b>Change in operating assets &amp; liabilities:</b>		
Increase in trade and other receivables	4,915	(2,170)
Increase in other current assets	(35,214)	(524)
(Decrease) / Increase in trade and other payables	36,544	(362)
Increase in provisions	48	64
<b>Net cash from operating activities</b>	<b>63,368</b>	<b>43,426</b>

## Note 32 CONTINGENT ASSETS

The HPI Group is not aware of any contingent assets as at 30 June 2022 which may materially affect the operation of the business (2021: nil).

## Note 33 CONTINGENT LIABILITIES

The HPI Group has issued a bank guarantee as security over the office premises for \$78,304 (2021: \$78,304).

The parent has issued bank guarantees totalling \$5.5 million to the Company in its capacity of Responsible Entity (2021: \$4.5 million).

The HPI Group is not aware of any other contingent liabilities at 30 June 2022 which may materially affect the operation of the business (2021: nil).

## Note 34 COMMITMENTS

In January 2020 HPI committed to a \$30 million capital expenditure program across the portfolio. As at 30 June 2022, \$4.9 million of the commitment remains.

Other than the commitment noted above, the HPI Group is not aware of any commitments at 30 June 2022 which may materially affect the operation of the business.

## Note 35 SEGMENT INFORMATION

The HPI Group operates wholly within Australia and derives rental income, as a freehold hotel owner and lessor.

Revenues from QVC represented approximately \$53.5 million (2021: \$47.4 million) of the HPI Group's total revenues.

## Note 36 SUBSEQUENT EVENTS

Prior to 30 June 2022 HPI entered into contracts to sell both the Lord Stanley Hotel and Royal Hotel for \$16 million and \$3.8 million respectively (excluding costs).

The sale of the Lord Stanley Hotel settled on 8 August 2022 and the Royal Hotel is expected to settle by 31 August 2022.

Other than the subsequent events described above, no item, transaction or event has occurred after 30 June 2022 that is likely in the opinion of the Directors of the Responsible Entity to significantly affect the operations of the HPI Group, the results of those operations, or the state of affairs of the HPI Group in future financial periods.

Gregory Hills Hotel  
Gregory Hills NSW





NET TANGIBLE  
ASSETS PER  
SECURITY UP  
27% TO \$4.19

## DIRECTORS' DECLARATION

In the opinion of the Directors of Hotel Property Investments Limited, as Responsible Entity for the Hotel Property Investments Trust:

- 1 The Consolidated Financial Statements and Notes, set out on pages 26 to 65, are in accordance with the Corporations Act 2001, including:
  - a) giving a true and fair view of the Hotel Property Investments Group financial position as at 30 June 2022 and of its performance for the twelve months ended on that date; and
  - b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

- 2 There are reasonable grounds to believe that the Hotel Property Investments Trust will be able to pay its debts as and when they become due and payable.

The Directors draw attention to Note 2 to the Consolidated Financial Statements, which includes the statement of compliance with International Financial Reporting Standards.

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Signed in accordance with a resolution of the Directors of Hotel Property Investments Limited.



GISELLE COLLINS  
Chairman - Melbourne

Dated this 17th day of August 2022





# Independent Auditor's Report

To the stapled security holders of Hotel Property Investments

## Report on the audit of the Financial Report

### Opinion

We have audited the **Financial Report** of Hotel Property Investments (the Stapled Group Financial Report).

In our opinion, the accompanying Stapled Group Financial Report of the Company is in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the **Stapled Group's** financial position as at 30 June 2022 and of its financial performance for the year ended on that date; and
- complying with *Australian Accounting Standards* and the *Corporations Regulations 2001*.

The **Financial Report** of the Stapled Group comprises:

- Consolidated Statement of financial position as at 30 June 2022;
- Consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity, and consolidated statement of cash flows for the year then ended;
- Notes including a summary of significant accounting policies;
- Directors' Declaration.

The **Stapled Group** consists of Hotel Property Investments Trust and the entities it controlled at the year-end or from time to time during the financial year and Hotel Property Investments Limited and the entities it controlled at the year-end or from time to time during the financial year.

### Basis for opinion

We conducted our audit in accordance with *Australian Auditing Standards*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report.

We are independent of the Stapled Group, Hotel Property Investments Trust and Hotel Property Investments Limited (the Responsible Entity) in accordance with the *Corporations Act 2001* and the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with the Code.

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### Key Audit Matters

The **Key Audit Matters** we identified for the Stapled Group are:

- Valuation of investment properties
- Recognition of rental income

**Key Audit Matters** are those matters that, in our professional judgement, were of most significance in our audit of the Financial Report of the current period.

These matters were addressed in the context of our audit of the Financial Report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### Valuation of Investment Properties (\$1,261.4m) and Assets Held for Sale (\$34.8m)

Refer to Notes 4 and 14 to the Financial Report

#### The key audit matter

The valuation of investment properties (including assets held for sale) was a key audit matter as it made up 99.3% of the Stapled Group's total assets as at 30 June 2022, and its determination was subject to significant judgement by us in assessing the key assumptions included in the valuations.

The Stapled Group's policy is to have fair value of the investment properties assessed by the Directors, based on a combination of valuations prepared by external and internal experts using the income capitalisation approach (capitalisation of rent technique). Complying with their internal valuation policy, 60 (out of 62) investment properties (including assets acquired during the year and assets held for sale) were independently valued by external valuers during the year ended 30 June 2022. These 60 properties made up \$1,276.7 million of total investment properties and assets held for sale of \$1,296.4 million as at 30 June 2022.

We focused on the key assumptions used in the Stapled Group's income capitalisation approach. Capitalised income projections are based upon a property's estimated net market income, and application of a capitalisation rate in accordance with Stapled Group policy, which are comparable to external sources. The contractual rent income of certain properties of the Stapled Group is subject to rent reviews which reference the average five-year historical Consumer Price Index (CPI). Unique attributes

#### How the matter was addressed in our audit

Our procedures included:

- Checking the valuation methodology adopted, in particular the relevant capitalisation rate, for consistency with the Stapled Group's valuation policy, accounting standards and industry practice;
- Assessing the assumptions used by the Directors for the computation of the fair value of the investment properties with reference to the valuation reports completed by the Stapled Group's external experts;
- Obtaining the Stapled Group's final signed external valuations conducted during the financial year and evaluating the valuation methodologies and key assumptions used by the Stapled Group's external valuers for consistency with market practice and the accounting standards;
- Assessing the scope, competence and objectivity of the external valuers engaged by the Stapled Group;
- Checking the assumptions in a sample of internal and external valuations by:
  - comparing the respective capitalisation rates applied to publicly available data such as industry reports or external valuations of other properties with similar attributes; and
  - checking net rent, by comparing to tenancy agreements and assessing the expected changes to the contractual lease payments against publicly available Consumer Price Index (CPI);



<p>of each property such as location and building conditions have implications on property values. We involved valuation specialists to supplement our senior audit team members in assessing this key audit matter.</p>	<ul style="list-style-type: none"> <li>Assessing the ability of the Stapled Group's tenants to pay rents due, by reference to publicly available trading evidence, current business restrictions by location and any securitisation and guarantees in place</li> <li>Re-performing a sample of valuations using the capitalised income projections method by applying forecast rental income (obtained from the rental agreements, and any applicable side agreements that have effect into the forecast period) and capitalisation rate (based on comparable properties and in consultation with our valuation specialists), and assessing for consistency with the Stapled Group's internally prepared valuations;</li> <li>Assessing capitalisation rates applied in Directors' internal valuations against comparable properties subjected to external valuations and comparable market transactions, including those acquisitions made by the Stapled Group, throughout the financial year ended 30 June 2022;</li> <li>Assessing events after 30 June 2022 in accordance with the accounting standards for adjusting events impacting the Stapled Group's valuation of investment properties; and</li> <li>Considering the Stapled Group's disclosures in the financial report in relation to the use of estimates and judgements regarding the fair value of investment properties, valuation policies adopted and fair value disclosures for compliance with Australian Accounting Standards.</li> </ul>
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**Recognition of rental income (\$66.4m)**

Refer to Note 3(b) to the Financial Report

The key audit matter	How the matter was addressed in our audit
<p>The recognition of rental income was a key audit matter as it represents a significant portion of total income, which is distributed to stapled security holders and necessitates significant audit effort given the high volume of rental agreements.</p> <p>Additionally, the Stapled Group entered into new rental agreements with existing tenants,</p>	<p>Our procedures included:</p> <ul style="list-style-type: none"> <li>Assessing the appropriateness of Stapled Group's policy for recognition of rental income against the requirements of the accounting standards;</li> <li>Checking a sample of monthly rental invoices to the original signed lease contracts and cash receipts;</li> <li>Developing an expectation of rental income</li> </ul>

<p>significantly increasing our audit effort. The Stapled Group's policy is to recognise rental income on a straight-line basis over the life of the rental agreement for leases where the rental income under the lease terms is fixed and measurable. For leases where the rent is determined with reference to current market information or inflationary measures e.g. the Consumer Price Index, the revenue is not straight-lined and is recognised in accordance with the rental agreement applicable for the accounting period.</p>	<p>to compare to actual rental income recognised by the Stapled Group. We did this by adjusting last year's audited rental income for any disposals or acquisitions of investment properties and applying the weighted average annual increase in rental income for the year, as stipulated in tenancy agreements and referenced to published CPI;</p> <ul style="list-style-type: none"> <li>For a sample of new, cancelled or variations to leases, we checked the lease terms to the Stapled Group's straight line schedule used to recognise revenue on a straight line basis;</li> <li>Performing a recalculation of the straight line adjustment to rental income by using the fixed revenue over the lease term from the new or amended lease terms from the signed lease contract and comparing this to the Stapled Group's straight line schedule; and</li> <li>Assessed the recoverability for a sample of rent receivables (including deferred amounts) by reference to publicly available trading evidence for a sample of key tenants, understanding impacts of current business restrictions on trading activities by location and considering any third party guarantees in place.</li> </ul>
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**Other Information**

Other Information is financial and non-financial information in Hotel Property Investment's annual reporting which is provided in addition to the Financial Report and the Auditor's Report. The Directors of the Responsible Entity are responsible for the Other Information.

Our opinion on the Financial Report does not cover the Other Information and, accordingly, we do not express an audit opinion or any form of assurance conclusion thereon, with the exception of the Remuneration Report and our related assurance opinions.

In connection with our audit of the Financial Report, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information, and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

**Responsibilities of the Directors for the Financial Report**

The Directors of the Responsible Entity are responsible for:

- preparing the Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*;
- implementing necessary internal control to enable the preparation of a Financial Report that



gives a true and fair view and is free from material misstatement, whether due to fraud or error; and

- assessing the Stapled Group's ability to continue as a going concern and whether the use of the going concern basis of accounting is appropriate. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Stapled Group or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with *Australian Auditing Standards* will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Financial Report.

A further description of our responsibilities for the audit of the Financial Report is located at the *Auditing and Assurance Standards Board* website at:

[https://www.auasb.gov.au/admin/file/content102/c3/ar1\\_2020.pdf](https://www.auasb.gov.au/admin/file/content102/c3/ar1_2020.pdf)

This description forms part of our Auditor's Report.

#### Report on the Remuneration Report

The information below is a reproduction of our opinion on the Remuneration Report of Hotel Property Investments Limited (the Company), as the Responsible Entity of Hotel Property Investments Trust.

##### Opinion

In our opinion, the Remuneration Report of Hotel Property Investments Limited for the year ended 30 June 2022, complies with *Section 300A* of the *Corporations Act 2001*.

##### Directors' responsibilities

The Directors of Hotel Property Investments Limited are responsible for the preparation and presentation of the Remuneration Report in accordance with *Section 300A* of the *Corporations Act 2001*.

##### Our responsibilities

We have audited the Remuneration Report included in pages 14 to 22 of the Directors' report for the year ended 30 June 2022.

Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with *Australian Auditing Standards*.

KPMG

Rachel Milum

Partner

Sydney

17 August 2022

## SUBSTANTIAL SECURITYHOLDERS

The number of stapled securities held by the HPI Group's substantial Securityholders as at 13 July 2022 is as follows:

	Name	Securities Held
1	Alceon Group	25,731,274
2	Yarra Capital Mgt	11,168,83
3	Vanguard Investments Australia	10,617,788

## 20 LARGEST SECURITYHOLDERS

	As at 13 July 2022	Number of Stapled Securities Held	Percentage of Securities Held
	Name		
1	Alceon Group	25,731,274	13.3
2	Yarra Capital Mgt	11,168,832	5.8
3	Vanguard Investments Australia	10,617,788	5.5
4	Credit Suisse	8,719,129	4.5
5	Resolution Capital	7,224,582	3.7
6	Vanguard Group	7,144,273	3.7
7	Barclays	4,629,226	2.4
8	BlackRock Investment Mgt (Australia) - Index	4,242,214	2.2
9	Charter Hall	4,200,000	2.2
10	Dimensional Fund Advisors	3,727,892	1.9
11	State Street Global Advisors	3,515,764	1.8
12	Vinva Investment Mgt	2,913,244	1.5
13	BlackRock Investment Mgt - Index	2,413,581	1.2
14	Phoenix Portfolios	2,366,426	1.2
15	Dexus Asset Mgt	2,264,148	1.2
16	Macquarie Asset Mgt	2,261,626	1.2
17	Private Clients of HUB 24 Custodial Services	2,191,329	1.1
18	Mr Ian D Allen	2,000,000	1.0
19	Norges Bank Investment Mgt	1,945,516	1.0
20	UBS Global Asset Mgt	1,893,482	1.0
<b>Total</b>		<b>111,170,326</b>	<b>57.5</b>



## DISTRIBUTION OF SECURITYHOLDERS

Range	Securities	%	No. of Holders	%
1 to 1,000	1,070,061	0.55	2,430	27.02
1001 to 5000	9,115,437	4.71	3,326	36.98
5001 to 10000	11,696,649	6.04	1,572	17.48
10001 to 100000	37,296,832	19.27	1,615	17.96
100001 & Over	134,323,950	69.42	51	0.57
<b>Total</b>	<b>193,502,929</b>	<b>100.00</b>	<b>8,994</b>	<b>100.00</b>

As at 13 July 2022, there were 193,502,929 fully paid stapled securities held by 8,994 individual Securityholders. The number of security investors holding less than a marketable parcel of 153 securities is 432 and they hold 12,408 securities..

Beenleigh Tavern  
Eagleby QLD



CHEERS TO  
CONTINUED  
PARTNERSHIPS  
& GROWTH  
OPPORTUNITIES





HOTEL  
PROPERTY  
INVESTMENTS

## CORPORATE DIRECTORY

### *Hotel Property Investments*

#### **Hotel Property Investments Limited**

ABN 25 010 330 515

Hotel Property Investments Trust  
ARSN 166484377

Suite 2, Level 17 – IBM Centre  
60 City Road Southbank VIC 3006 Australia

T (03) 9038 1774

hpitrust.com.au

### *Security Registry*

#### **Link Market Services**

Tower 4, Collins Square  
727 Collins Street Docklands VIC 3008 Australia

### *Custodian*

#### **The Trust Company Limited**

Level 12, Angel Place  
123 Pitt Street Sydney NSW 2001 Australia

### *Auditor*

#### **KPMG**

Tower 2, Collins Square  
727 Collins Street Melbourne VIC 3008 Australia

### *Responsible Entity*

#### **Hotel Property Investments Limited**

ABN 25 010 330 515  
Suite 2, Level 17 – IBM Centre  
60 City Road Southbank VIC 3006 Australia

### *Chief Financial Officer & Company Secretary*

#### **Blair Strik**

Hotel Property Investments Limited  
Suite 2, Level 17 – IBM Centre  
60 City Road Southbank VIC 3006 Australia