# Hotel Property Investments (HPI) Half Year Report For the Six Months Ended 31 December 2017

Comprising Hotel Property Investments Trust (ARSN 166 484 377) and Hotel Property Investments Limited (ABN 25 010 330 515) and their controlled entities

# Hotel Property Investments Half Year Report for the six months ended 31 December 2017

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# Hotel Property Investments Half Year Report for the six months ended 31 December 2017 Directors' report

The directors of Hotel Property Investments Limited as Responsible Entity (the "Responsible Entity") for the Hotel Property Investments Trust ("the Trust"), present the consolidated financial report of Hotel Property Investments Trust, Hotel Property Investments Limited ("the Company") and their controlled entities (together "the HPI Group") for the half year ended 31 December 2017.

The units in the Trust and the shares in the Company are stapled and cannot be traded or dealt with separately.

The Responsible Entity is incorporated and domiciled in Australia. The registered office of the Responsible Entity is located at Suite 2, Level 17, IBM Centre, 60 City Road, Southbank, Victoria, 3006.

# **Corporate Governance**

A copy of HPI Group's Corporate Governance Statement is available on HPI Group's website at <a href="http://www.hpitrust.com.au/cms/corporate\_governance">www.hpitrust.com.au/cms/corporate\_governance</a>

#### 1. Directors and officers

The members of the Board of Directors of the Company in office during the half year ended 31 December 2017 were:

Michael Tilley Raymond Gunston Lachlan Edwards John Russell David Charles Giselle Collins

# 2. Principal activities

The principal activity of the HPI Group consists of real estate investment in the freehold pub sector in Australia. There has been no significant change in the nature of the principal activity during the half year.

#### 3. Significant changes in state of affairs

On 8 August 2017, the HPI Group executed a A\$230 million long-term loan in the U.S. Private Placement ("USPP") market. The issue comprised three tranches of unsecured, Australian Dollar denominated notes:

- A\$100 million fixed interest loan with an 8 year tenor, maturing in August 2025;
- A\$30 million fixed interest loan with a 10 year tenor, maturing in August 2027; and
- A\$100 million floating interest loan with a 10 year tenor, maturing in August 2027.

Funding occurred on 11 August 2017, with the proceeds used to repay bank loans outstanding under the existing Common Terms Deed ("CTD") facilities.

Coinciding with the USPP raising, HPI sought and agreed amendments to the CTD and associated facility agreements with its banks. These changes were effective 11 August 2017. Notable changes include moving the CTD to an unsecured basis, and reducing the CTD facility limits by the amount of the USPP raising, from \$285 million to \$55 million. The Commonwealth Bank facility limit was reduced by \$100 million to \$55 million (inclusive of a \$4 million letter of credit facility) maturing 11 August 2020, and the Westpac Bank facility of \$130 million has been fully repaid and cancelled.

Consequently, the HPI Group's weighted average term to expiry for its loans and borrowings has increased from 3.6 years to 8.0 years as at the date of funding.

There were no other significant changes to the state of affairs of the HPI Group.

#### 4. Distributions and dividends

HPI Group has declared a distribution of 9.8 cents per stapled security for the half year ended 31 December 2017 and has made a provision for the interim distribution of \$14.3 million.

## 5. Matters subsequent to the end of the financial half year

In February 2018 HPI Group contracted to acquire a Quest branded accommodation hotel located in Griffith, New South Wales, with a purchase price of \$15.25 million plus costs. Settlement is scheduled to occur in March 2018. The acquisition will be 100% debt funded utilising the Group's bank debt facilities, the limit of which was increased by \$23.1 million in February 2018.

No other item, transaction or event has occurred subsequent to 31 December 2017 that is likely in the opinion of the directors of the Responsible Entity to significantly affect the operations of the HPI Group, the results of those operations, or the state of affairs of the HPI Group in future financial periods.

#### 6. Review and results of operations

#### Background

The HPI Group is an Australian Real Estate Investment Trust ("AREIT") and listed on the ASX on 10 December 2013. Its principal activity is real estate investment in freehold pubs in Australia. The HPI Group owns a portfolio of freehold properties, comprising pubs and associated speciality stores located on the pub sites.

#### Half year performance

The HPI Group Profit after Tax for the six months ended 31 December 2017 was \$17.5 million. Operating revenues and expenses included rental income from investment properties of \$23.0 million, property cost recoveries of \$2.3 million, property outgoing costs of \$3.6 million, other trust and management costs of \$1.5 million, and financing costs of \$6.9 million. Additionally, there was a fair value gain on investment property of \$4.2 million.

At 31 December 2017, independent valuations were obtained for 22 investment properties with the remaining properties valued by the Directors in accordance with the HPI Group policy.

The Directors' valuations have been determined by reference to the current net income, including allowance for contracted rental growth for each property and the specific circumstances of each property. Market capitalisation rates were maintained constant at their previous independent valuation level. The current average capitalisation rate is 6.48%.

Adjusting profit after tax for fair value adjustments, non-cash finance costs and other minor items, the distributable earnings of the HPI Group were \$14.6 million. Adjusting further for maintenance capex of \$0.2 million the Adjusted Funds from Operations (AFFO) was \$14.4 million.

#### Financial position

At 31 December 2017 the HPI Group's net assets were \$390.1 million representing net assets per stapled security of \$2.67 (June 2017: \$2.65). Major assets and liabilities included cash on hand of \$1.1 million, investment property of \$663.1 million, receivables and other current assets of \$1.9 million, borrowings of \$255.9 million and a provision for payment of distributions of \$14.3 million. During the period investment property values increased by \$4.4 million before capex resulting mainly from fair value gains of \$4.2 million, whilst loans have increased by \$1.1 million.

At 31 December 2017, the HPI Group's total borrowing facilities of \$285 million were drawn to \$255.9 million including \$230 million under the USPP and \$25.9 million under the CTD. As \$130 million or 50.7% of this drawn debt is on fixed interest terms the HPI Group cancelled its \$62.5 million interest rate swap on 18 July 2017, at a payout cost of \$1.2 million.

#### **Risk management**

There has not been a material change in the HPI Group's risk profile since 30 June 2017. Details of the HPI Group's risk profile are outlined in the Directors' report for the year ended 30 June 2017.

#### **Business strategies and prospects**

The HPI Group's key financial goal is to improve cash distributions to stapled security holders whilst maintaining the key attributes of the HPI Group business. Distribution growth may be achieved organically from contracted annual rent increases across the portfolio and by prudent management of financing charges, management fees and other costs of the Trust. Further distribution growth may arise from development opportunities undertaken on surplus land or with Coles Group as it pursues its retail liquor and hotels strategy, or through accretive acquisitions.

The HPI Group will continue to pursue acquisition opportunities which meet its investment criteria, namely that target properties be in good condition, in key regional or metropolitan locations with potential for long term growth, and leased to experienced tenants on favourable lease terms.

The HPI Group expects to improve the quality of its existing property portfolio by diligently managing those properties in co-operation with its tenants and trading out of lesser quality properties in the portfolio as markets create value opportunities over time.

# Hotel Property Investments Half Year Report for the six months ended 31 December 2017 Directors' report (continued)

# Distributions

At 31 December 2017 the HPI Group made a provision of \$14.3 million for its interim distribution of 9.8 cents per stapled security. For the full year the HPI Group intends to distribute 100% of its full year AFFO which is calculated as profit for the year adjusted for fair value movements, losses or gains on hedging, other non-cash items, tax, and maintenance capital expenditure.

The following statement reconciles the profit after income tax to the AFFO.

|   | 31 December<br>2017 |
|---|---------------------|
|   | \$'000              |
| Profit after income tax for the period                | 17,466              |
| Plus/(Less): Adjustments for non-cash and other items |                     |
| Fair value increments to investment properties        | (4,211)             |
| Realised loss on derivative financial instruments     | 45                  |
| Finance costs - non-cash                              | 1,286               |
| Income tax expense                                    | 16                  |
| Total adjustments for non-cash items                  | (2,864)             |
| Distributable earnings                                | 14,602              |
| Less maintenance capital expenditure                  | (235)               |
| Adjusted funds from operations                        | 14,367              |
| Interim Distribution provided for                     | 14,302              |

|  | Cents |
|--|-------|
| Earnings and distribution per stapled security:  |       |
| Basic and diluted earnings                       | 12.0  |
| Earnings available for distribution per security | 9.8   |
| Interim distribution per security                | 9.8   |

# 7. Likely developments

The HPI Group will continue to review the portfolio with a view to increasing distributions, whether by divesting assets and recycling the proceeds into higher returning assets, or by acquiring new assets at appropriate prices.

# 8. Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 7 and forms part of the Directors' Report for the half year ended 31 December 2017.

# Hotel Property Investments Half Year Report for the six months ended 31 December 2017 Directors' report (continued)

# 9. Environmental regulation

Whilst the HPI Group is not subject to significant environmental regulation in respect of its property activities, the Company directors are satisfied that adequate systems are in place for the management of its environmental responsibility and compliance with the various licence requirements and regulations. Further, the Company directors are not aware of any material breaches of these requirements.

## 10. Rounding of amounts

The HPI Group is of a kind referred to in Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to the rounding of amounts in the directors' report and financial report. Amounts in the directors' report and financial report have been rounded off to the nearest one thousand dollars, in accordance with that Instrument, except where otherwise indicated.

Signed in accordance with a resolution of the directors of Hotel Property Investments Limited.

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Michael Tilley Director Melbourne Dated this 21<sup>st</sup> day of February 2018



# Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

# To the Directors of Hotel Property Investments Limited, being the responsible entity for the Hotel Property Investments Trust

I declare that, to the best of my knowledge and belief, in relation to the review for the half-year ended 31 December 2017 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act* 2001 in relation to the review; and
- ii. no contraventions of any applicable code of professional conduct in relation to the review.

KPMG

KPMG

Dean Waters

Partner

Melbourne

21 February 2018

# **Hotel Property Investments**

# Half Year Report for the six months ended 31 December 2017 Consolidated statement of profit or loss and other comprehensive income

|  |    | 31 December<br>2017<br>\$'000 | 31 December<br>2016<br>\$'000 |
|--|----|-------------------------------|-------------------------------|
| REVENUE  |    |                               |                               |
| Rent from investment properties  |    | 22,996                        | 22,289                        |
| Revenue from outgoings recovered   |    | 2,300                         | 2,333                         |
| Total revenue  |    | 25,296                        | 24,622                        |
| Other income   |    |                               |                               |
| Fair value adjustment to investment properties                                 | 11 | 4,211                         | 56,005                        |
| Gain on sale of investment properties  |    | -                             | 1,530                         |
| Amortisation of Derivatives  |    | -                             | 384                           |
| Finance revenue  |    | 6                             | 9                             |
| Sundry income  |    | -                             | 44                            |
| Total other income   |    | 4,217                         | 57,972                        |
| Total income from operating activities   |    | 29,513                        | 82,594                        |
| OPERATING EXPENSES   |    |                               |                               |
| Investment property outgoings and expenses                                     |    | (3,583)                       | (3,562)                       |
| Other expenses   | 6  | (1,527)                       | (1,654)                       |
| Total expenses from operating activities                                       |    | (5,110)                       | (5,216)                       |
| Profit from operating activities   |    | 24,403                        | 77,378                        |
| Non operating expenses   |    |                               |                               |
| Realised loss on derivative financial instruments                              |    | (45)                          | (702)                         |
| Finance costs  | 7  | (6,876)                       | (5,466)                       |
| Total non operating expenses   |    | (6,921)                       | (6,168)                       |
| Profit before tax  |    | 17,482                        | 71,210                        |
| Tax expense  |    | (16)                          | (5)                           |
| Profit for the year  |    | 17,466                        | 71,205                        |
| Other comprehensive income   |    |                               |                               |
| Items that are or may be reclassified to profit or loss                        |    |                               |                               |
| Cash flow hedges - effective portion of changes in fair value                  |    | -                             | 1,433                         |
| Total comprehensive income   |    | 17,466                        | 72,638                        |
| Profit attributable to the stapled security holders of HPI                     |    | 17,466                        | 71,205                        |
| Total comprehensive income attributable to the stapled security holders of HPI |    | 17,466                        | 72,638                        |
| Basic and diluted earnings per security (cents)                                | 20 | 11.96                         | 48.74                         |

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

# Hotel Property Investments Half Year Report for the six months ended 31 December 2017 Consolidated statement of financial position

|                                  |    | 31 December<br>2017 | 30 June<br>2017 |
|----------------------------------|----|---------------------|-----------------|
|                                  |    | \$'000              | \$'000          |
| ASSETS                           |    | <b>\$ 000</b>       | <u> </u>        |
| Current assets                   |    |                     |                 |
| Cash and cash equivalents        | 8  | 1,132               | 1,135           |
| Trade and other receivables      | 9  | 396                 | 225             |
| Other current assets             | 10 | 1,525               | 421             |
| Total current assets             |    | 3,053               | 1,781           |
| Non-current assets               |    |                     |                 |
| Investment property              | 11 | 663,140             | 658,675         |
| Plant and equipment              |    | 287                 | 316             |
| Other non-current assets         | 10 | -                   | 1,346           |
| Deferred tax assets              |    | 86                  | 103             |
| Total non-current assets         |    | 663,513             | 660,440         |
| TOTAL ASSETS                     |    | 666,566             | 662,221         |
| LIABILITIES                      |    |                     |                 |
| Current liabilities              |    |                     |                 |
| Trade and other payables         | 12 | 6,118               | 4,423           |
| Employee benefit liabilities     | 13 | 161                 | 165             |
| Provisions                       | 16 | 14,302              | 14,458          |
| Total current liabilities        |    | 20,581              | 19,046          |
| Non-current liabilities          |    |                     |                 |
| Loans and borrowings             | 14 | 255,886             | 254,834         |
| Employee benefit liabilities     | 13 | 7                   | 4               |
| Derivative financial instruments | 15 | -                   | 1,135           |
| Deferred tax liability           |    | 4                   | 2               |
| Total non-current liabilities    |    | 255,897             | 255,975         |
| TOTAL LIABILITIES                |    | 276,478             | 275,021         |
| NET ASSETS                       |    | 390,088             | 387,200         |
| EQUITY                           |    |                     |                 |
| Contributed equity               | 17 | 262,640             | 262,640         |
| Retained earnings                | 18 | 127,893             | 124,729         |
| Reserves                         | 19 | (445)               | (169)           |
| TOTAL EQUITY                     |    | 390,088             | 387,200         |

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

# Hotel Property Investments Half Year Report for the six months ended 31 December 2017 Consolidated statement of changes in equity

|  | Note | Contributed<br>Equity<br>\$'000 | Retained<br>Earnings<br>\$'000 | Reserves<br>\$'000 | Total Equity<br>\$'000 |
|--|------|---------------------------------|--------------------------------|--------------------|------------------------|
| Balance at 1 July 2017   |      | 262,640                         | 124,729                        | (169)              | 387,200                |
| Total comprehensive income for the period  |      |                                 |                                |                    |                        |
| Profit for the period  |      | -                               | 17,466                         | -                  | 17,466                 |
| Total other comprehensive income   |      | -                               | -                              | -                  | -                      |
| Total comprehensive income for the period  |      | -                               | 17,466                         | -                  | 17,466                 |
| Transactions with owners in their capacity as owners recognised directly in equity |      |                                 |                                |                    |                        |
| Provision for distribution to stapled security holders                             | 22   | -                               | (14,302)                       | -                  | (14,302)               |
| Share-based payment transactions   | 19   | -                               | -                              | 30                 | 30                     |
| Purchase of Treasury shares  | 19   | -                               | -                              | (306)              | (306)                  |
| Total transactions with owners   | _    | -                               | (14,302)                       | (276)              | (14,578)               |
| Balance at 31 December 2017  |      | 262,640                         | 127,893                        | (445)              | 390,088                |
| Balance at 1 July 2016   |      | 262,640                         | 72,709                         | (1,937)            | 333,412                |
| Total comprehensive income for the period  |      |                                 |                                |                    |                        |
| Profit for the period  |      | -                               | 71,205                         | -                  | 71,205                 |
| Derivative reserve movement  | -    | -                               | 0                              | 1,433              | 1,433                  |
| Total comprehensive income for the period  | -    | -                               | 71,205                         | 1,433              | 72,638                 |
| Provision for distribution to stapled security holders                             | 20   | -                               | (32,421)                       | -                  | (32,421)               |
| Share-based payment transactions   | 19   | -                               | -                              | 8                  | 8                      |
| Purchase of Treasury shares  | 19   | -                               | -                              | (186)              | (186)                  |
| Total transactions with owners   | -    | -                               | (32,421)                       | (178)              | (32,599)               |
| Balance at 31 December 2016  | -    | 262,640                         | 111,493                        | (682)              | 373,451                |

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

# Hotel Property Investments Half Year Report for the six months ended 31 December 2017 Consolidated statement of cash flows

|   |      | 31 December<br>2017 | 31 December<br>2016 |
|---|------|---------------------|---------------------|
|   | Note | \$'000              | \$'000              |
| Cash flows from operating activities                          |      |                     |                     |
| Rent and outgoings from investment properties (GST inclusive) |      | 27,722              | 27,215              |
| Payments to suppliers   |      | (8,349)             | (7,995)             |
| Interest receipts - bank deposits                             |      | 6                   | 7                   |
| Income tax paid   |      | (42)                | (12)                |
| Net cash from operating activities                            |      | 19,337              | 19,215              |
| Cash flows from investing activities                          |      |                     |                     |
| Payment for acquisition of other assets                       |      | (400)               | -                   |
| Proceeds from disposal of investment properties               |      | -                   | 9,833               |
| Payment for Treasury Shares                                   |      | (306)               | (186)               |
| Payment for Plant and equipment additions                     |      | (3)                 | (178)               |
| Payment for additions to investment property                  |      | (53)                | (171)               |
| Net cash (used in) / from investing activities                |      | (762)               | 9,298               |
| Cash flows from financing activities                          |      |                     |                     |
| Proceeds from borrowings                                      |      | 244,500             | 11,000              |
| Repayments of borrowings                                      |      | (242,800)           | (15,700)            |
| Payment of borrowing costs                                    |      | (4,640)             | (4,554)             |
| Payment for swap termination                                  |      | (1,180)             | (1,689)             |
| Payment of distributions                                      |      | (14,458)            | (13,588)            |
| Net cash used in financing activities                         |      | (18,578)            | (24,531)            |
| Net increase/(decrease) in cash held                          |      | (3)                 | 3,982               |
| Cash and cash equivalents at the beginning of the period      |      | 1,135               | 2,269               |
| Cash and cash equivalents at the end of the period            | 8    | 1,132               | 6,251               |

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

# Hotel Property Investments Half Year Report for the six months ended 31 December 2017

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# Note 1 Reporting entity

The consolidated financial report of Hotel Property Investments as at and for the half year ended 31 December 2017 comprises Hotel Property Investments Trust (the "Trust"), Hotel Property Investments Limited (the "Company") and their controlled entities (together "the HPI Group"). The Trust is a registered managed investment scheme under the Corporations Act 2001. The Company is a company limited by shares under the Corporations Act 2001. The responsible entity of the Trust is Hotel Property Investments Limited (the "Responsible Entity").

The units of the Trust and the shares of the Company are stapled such that the units and shares cannot be traded separately.

The Trust is a limited life trust which terminates on 31 December 2061 unless it has been terminated prior to that date by the Responsible Entity under the provisions contained in the constitution.

As a result of the stapling of the Trust and the Company and the public quoting of the HPI Group on the Australian Securities Exchange (ASX) with new stapled security holders on 10 December 2013, the HPI Group has been determined to be a disclosing and reporting entity.

The principal activity of the HPI Group consists of real estate investment in the freehold pub sector in Australia. There has been no significant change in the nature of the principal activity during the half year.

In accordance with clause 5.1 of the Stapling Deed, the Trust and the Company each agree to provide financial accommodation to all members of the HPI Group.

#### The HPI Group is a for profit entity.

# Note 2 Basis of preparation

# (a) Compliance statement

The consolidated financial statements are general purpose financial statements which have been prepared in accordance with AASB 134 *Interim Financial Reporting*, IAS 34 *Interim Financial Reporting* and the *Corporations Act 2001*. The consolidated interim financial report does not include all the information required for a full annual financial report and should be read in conjunction with the consolidated annual financial report of the HPI Group as at and for the year ended 30 June 2017, and any public announcements made by the HPI Group during the interim reporting period in accordance with the continuous disclosure requirements and the Corporations Act 2001.

#### (b) Basis of measurement

The financial statements have been prepared on the historical cost basis, except for the following that are measured at fair value:

- investment property, including investment property held for sale at reporting date
- share-based payment arrangements
- trade receivables
- derivative financial instruments

The methods used to measure fair values are discussed further within the relevant notes.

The consolidated financial report as at and for the half year ended 31 December 2017 was approved by the directors on 21 February 2018.

#### (c) Functional and presentation currency

These financial statements are presented in Australian dollars, which is the HPI Group's functional currency.

The HPI Group is of a kind referred to in ASIC Corporations (Rounding in Financial/Director's Reports) Instrument 2016/191 and in accordance with that instrument, amounts in the financial report have been rounded off to the nearest thousand dollars, unless otherwise stated.

#### (d) Use of estimates

In preparing these consolidated financial statements, management has made estimates and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

#### **Estimation uncertainties**

Information about estimation uncertainties and assumptions that have a significant risk of resulting in a material adjustment in the period ended 31 December 2017 are described in the following notes:

- Note 4(a) and Note 11 investment property
- Note 4(c) and Note 23 financial instruments

# (e) Working capital

As at 31 December 2017, the HPI Group had an excess of current liabilities over current assets of \$17.5 million. Notwithstanding this the financial report has been prepared on a going concern basis as the directors believe the HPI Group will continue to generate operating cash flows sufficient to meet current liability obligations, and that the net current deficit does not impact the underlying going concern assumption applied in preparing these financial statements.

# Note 3 Significant accounting policies

The accounting policies applied in this consolidated financial report are the same as those applied by the HPI Group in its consolidated financial report as at and for the year ended 30 June 2017.

# (a) Share-based payment transactions

The initial fair value of share-based payments is established at grant date. The awards granted to employees is recognised as an expense, with a corresponding increase in the share-based payment reserve over the period during which the employees become unconditionally entitled to the awards. The amount recognised as an expense is adjusted to reflect the number of awards for which the related service and non-market performance are expected to be met.

# (b) Derivative financial instruments and hedge accounting

The HPI Group may hold derivative financial instruments to hedge its interest rate risk exposure. Embedded derivatives are separated from the host contract and accounted for separately if certain criteria are met.

Derivatives are initially recognised at fair value, any directly attributable transaction costs are recognised in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are generally recognised in Other Comprehensive Income (OCI) and accumulated in the hedging reserve.

### Cash flow hedges

When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognised in OCI and accumulated in the hedging reserve. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss.

The amount accumulated in equity is retained in OCI and reclassified to profit or loss in the same period or periods during which the hedged item affects profit or loss.

If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, or the designation is revoked, then hedge accounting is discontinued prospectively. If the forecast transaction is no longer expected to occur, then the amount accumulated in equity is reclassified to profit or loss.

#### (c) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 July 2017, and have not been applied in preparing these financial statements.

#### AASB 9 – Financial Instruments

AASB 9 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted. The Group currently plans to apply AASB 9 initially on 1 July 2018.

The actual impact of adopting AASB 9 on the Group's consolidated financial statements in 2018 is not known and cannot be reliably estimated because it will be dependent on the financial instruments that the Group holds and economic conditions at that time as well as accounting elections and judgements that it will make in the future. The HPI Group has assessed the effect of the new standard based on the Group's current position and determined that the impact will not be material.

# AASB 15 - Revenue from Contracts with Customers

AASB 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including AASB 118 *Revenue*, AASB 111 *Construction Contracts* and associated interpretations. AASB 15 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted. The HPI Group has assessed the effect of the new standard based on the Group's current position and determined that there will be no impact on revenue generated by leases and no impact of the standard on other revenue sources.

#### AASB 16 – Leases

AASB 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases.

AASB 16 replaces existing leases guidance including AASB 117 *Leases* and associated pronouncements and is effective for annual periods beginning on or after 1 January 2019. Early adoption is permitted for entities that apply AASB 15 *Revenue from Contracts with Customers* at or before the date of initial application of AASB 16.

The HPI Group has assessed the effect of the new standard based on the Group's existing leases and determined that there will be no impact on revenue generated by leases and no impact of the standard on existing leases where HPI Group is lessee.

#### Note 4 **Determination of fair values**

A number of the HPI Group's accounting policies and disclosures require the determination of fair value, for both financial and nonfinancial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

# (a) Investment property

Independent valuations of investment properties which the HPI Group intends to hold are obtained from suitably qualified independent valuers as discussed in note 11

Where properties have not been independently valued at reporting date, properties will be valued by Directors of the Company by capitalising the assessed net rent at the appropriate market capitalisation rate.

The valuations of individual properties are prepared inclusive of liquor and gaming licences owned by the HPI Group. The fair value of investment properties is based on the amounts for which the properties could be exchanged between willing parties in an arm's length transaction, based on current prices in an active market for similar properties in the same location and condition and subject to similar leases. Valuations for properties are determined by reference to the net rent for each property and an applicable market capitalisation rate. Selection of an appropriate market capitalisation rate is based on multiple criteria including risk associated with achieving the net rent cash flows into the future, and observed market based rates for similar properties where they are available. Valuations reflect the creditworthiness of the tenant including market perceptions of the tenant's creditworthiness, the responsibility and division of property holding costs between the lessor and the lessee, the remaining economic life of the property and having regard to specific current market conditions at each location. Properties held for sale are valued at the fair value as at the previous reporting period. Any subsequent gains or losses on remeasurement are recognised in profit or loss.

#### (b) Share-based payment transactions

The fair value of the share based payments as at the grant date is determined independently using a Monte Carlo simulation. Service and non-market performance conditions attached to the arrangements are not taken into account in measuring fair value.

## (c) Trade receivables

The fair values of trade receivables are estimated at the present value of future cash flows, discounted at the market rate of interest at the measurement date. Short-term receivables with no stated interest rate are measured at the original invoice amount if the effect of discounting is immaterial. Fair value is determined at initial recognition and, for disclosure purposes, at each annual reporting date.

#### (d) Derivatives

The fair value of interest rate derivatives is based on market prices, which is tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar derivative at the measurement date and represent the estimated amount that the HPI Group would receive or pay to terminate the derivatives at the reporting date. Fair values reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the HPI Group or the counter party, when appropriate.

#### Note 5 Stapling

The stapling of the units of the Trust and the shares of the Company occurred on 10 December 2013 for the purpose of the public quotation of the HPI Group on the ASX. Australian Accounting Standards require an acquirer to be identified in a business combination. In relation to the stapling of the Company and the Trust, the Trust has been identified as the acquirer due to its large relative size to the Company.

In a business combination achieved as a consequence of stapling, the acquirer receives no equity interests in the acquiree. Therefore 100% of the acquiree's equity is attributable to the shareholders of the Company and is accounted for as non-controlling interests. Also, as a result no goodwill is recognised.

As the Trust has not acquired an equity interest in the Company, no consideration was transferred in connection with the stapling. The Company had no assets at the time of stapling.

| Note 6 Other expenses   | 31 December<br>2017 | 31 December<br>2016 |
|-------------------------|---------------------|---------------------|
|                         | \$'000              | \$'000              |
| Advisory and legal fees | 135                 | 42                  |
| Auditor's remuneration  | 96                  | 95                  |
| Directors' fees         | 193                 | 248                 |
| Employment expenses     | 631                 | 696                 |
| Insurance               | 94                  | 147                 |
| All other expenses      | 378                 | 426                 |
|                         | 1,527               | 1,654               |

# **Hotel Property Investments**

# Half Year Report for the six months ended 31 December 2017 Notes to the consolidated financial statements (continued)

| Note 7 Finance costs                       | 31 December | 31 December |
|--|-------------|-------------|
|  | 2017        | 2016        |
|  | \$'000      | \$'000      |
| Interest expense                           | 5,543       | 4,028       |
| Amortised borrowing costs                  | 157         | 139         |
| Borrowing costs written off                | 1,129       | 542         |
| Other finance costs                        | 47          | 757         |
|  | 6,876       | 5,466       |
| Note 8 Cash and cash equivalents           | 31 December | 30 June     |
|  | 2017        | 2017        |
|  | \$'000      | \$'000      |
| Cash at bank and on hand                   | 1,132       | 1,135       |
| Note 9 Trade and other receivables         | 31 December | 30 June     |
| Note 5 Trade and other receivables         | 2017        | 2017        |
|  | \$'000      | \$'000      |
| Trade receivables                          | 281         | 223         |
| Less: Allowance for impairment             | -           | -           |
| Net trade receivables                      | 281         | 223         |
| Other receivables                          | 115         | 2           |
|  | 396         | 225         |
| Note 10 Other current / non current assets | 31 December | 30 June     |
|  | 2017        | 2017        |
|  | \$'000      | \$'000      |
| Other current assets                       | 1,525       | 421         |
| Other non-current assets                   |             | 1,346       |
|  | 1,525       | 1,767       |

Current assets held at 31 December 2017 comprises prepaid land tax and the deposit and associated costs paid in relation to the acquisition of the land situated adjacent to the Regatta Hotel (refer to note 26).

Other non-current assets held at 30 June 2017 comprised costs paid in relation to raising of debt in the US Private Placement market which were subsequently capitalised on drawdown of the debt. Refer to note 14.

| Note 11 Investment property                    | 31 December<br>2017 | 30 June<br>2017 |
|--|---------------------|-----------------|
|  | \$'000              | \$'000          |
| Carrying amount at the beginning of the period | 658,675             | 588,310         |
| Capital additions on investment properties     | 235                 | 817             |
| Straight line lease adjustment                 | 19                  | 47              |
| Fair value adjustments                         | 4,211               | 69,501          |
| Carrying amount at the end of the period       | 663,140             | 658,675         |

Note 11 Investment property (continued)

# Investment property

All investment properties are freehold and 100% owned by the Company as appointed sub-custodian of the Trust, with the exception of the Crown Hotel which is owned by HPI's wholly owned subsidiary, CH Property Services Pty Ltd as appointed sub-custodian of CH Trust (a 100% owned subsidiary of the HPI Trust). Investment properties are comprised of land, buildings, fixed improvements and liquor and gaming licences. Plant and equipment is held by the tenant.

# Leasing arrangements

The investment properties are each leased to their respective tenants inclusive of any liquor and gaming licences attached to these properties under long-term operating leases with rentals payable monthly. The HPI Group has incurred no lease incentive costs to date.

#### Fair value adjustments at 31 December 2017

Independent valuations were obtained for 22 investment properties as at 31 December 2017. These valuations were completed by CBRE Hotels Valuation & Advisory Services and Urbis Valuations Pty Ltd.

The remaining 21 investment properties were valued by the Directors in accordance with the HPI Group policy.

|   | December 2017 | June 2017    |
|---|---------------|--------------|
| Market capitalisation rate range<br>at last independent valuation | 5.75% - 8.0%  | 5.75% - 8.0% |

#### Fair value hierarchy

The fair value measurement for investment property of \$663.1 million has been categorised as a Level 3 fair value based on the inputs to the valuation technique used.

The following table shows a reconciliation from the opening balances to the closing balances for Level 3 fair values.

|  | 31 December<br>2017 | 30 June<br>2017 |
|--|---------------------|-----------------|
| Reconciliation of fair value gains         | \$'000              | \$'000          |
| Fair value as at beginning of the period   | 658,675             | 588,310         |
| Capital additions on investment properties | 235                 | 817             |
| Carrying amount before revaluations        | 658,910             | 589,127         |
| Fair value as at end of the period         | 663,140             | 658,675         |
| Fair value gain for the period             | 4,230               | 69,548          |

## Valuation technique and significant unobservable inputs

The following table shows the valuation technique used in measuring the fair value of investment property, as well as the significant unobservable inputs used.

| Valuation technique  | Significant<br>unobservable<br>inputs | Inter-relationship between key unobservable inputs and fair value measurement |
|--|---------------------------------------|---|
| Capitalisation of rent allowing for the following adjustments: |                                       | The estimated fair value would increase (decrease) if:                        |
| - Additional land  | Net rent                              | Net rent was higher (lower)   |
| - Capital allowance  | Capitalisation rates                  | Capitalisation rates were lower (higher)                                      |
| - Other property specific factors                              | Additional land                       | Additional land was higher (lower) in value                                   |
|  | Capital allowance                     | Capital allowance was (smaller) larger  |
|  |                                       |   |

# **Hotel Property Investments**

Investment property (continued)

Note 11

# Half Year Report for the six months ended 31 December 2017 Notes to the consolidated financial statements (continued)

#### 31 December 2017 30 June 2017 Fair Value Fair Value Cap'n Cap'n Location \$'000 \$'000 rate 1 Property rate 1 Pubs and On-site Specialty Leases Owned as at 31 December 2017 7,430 7.00% 7,430 **Barron River Hotel** Stratford QLD 7.00% 12,600 6.50% 12,500 **Beenleigh Tavern** Eagleby QLD 6.50% Berserker Tavern Rockhampton QLD 7.00% 9,600 7.00% 9,600 13,330 7.00% 12,830 Bonny View Tavern Bald Hills QLD 7.00% 8,880 8.00% 8,880 **Boomerang Motor Hotel** West Mackay QLD 8.00% 16,160 6.75% 16,070 Bellara QLD **Bribie Island Hotel** 6.75% 11,900 6.75% 11,850 **Brighton Hotel** Brighton QLD 6.75% 16,950 16,860 **Brighton SA** 5.75% 5.75% **Brighton Metro Hotel** Caboolture Sundowner Hotel Motel Caboolture QLD 6.75% 11,400 6.75% 11,440 14,400 6.25% 13,830 **Chancellors** Tavern Sippy Downs QLD 6.00% **Cleveland Sands Hotel** Cleveland QLD 6.00% 30,100 6.00% 28,930 15,610 6.25% 15,610 **Cleveland Tavern** Cleveland QLD 6.25% 4,400 7.00% 7,510 Club Hotel Gladstone QLD 7.00% 4,740 6.50% Coomera Lodge Hotel Oxenford QLD 6.50% 4,540 Lutwyche QLD 35,900 6.50% 35,570 Crown Hotel 6.50% 9,350 6.75% 9,350 **Diamonds Tavern** \* Kallangur QLD 7.00% 22,250 6.75% 22,140 **Dunwoodys Tavern** Cairns QLD 6.75% 26,220 6.25% 25,140 **Everton Park Hotel** Everton Park QLD 6.25% Ferry Rd Tavern Southport QLD 6.00% 30,500 6.00% 29,870 22,350 6.50% Fitzys Loganholme Loganholme QLD 6.50% 22,350 17,900 6.75% 17,225 Waterford QLD Fitzys Waterford 6.50% 5,750 7.00% 5,750 Grafton Hotel Edmonton QLD 7.00% 10,450 6.25% 10,360 **Grand Junction Hotel** Pennington SA 6.25% 24,750 6.00% 24,640 Hotel HQ Underwood QLD \* 6.00% 11,570 6.50% 11,490 Fortitude Valley QLD Hotel Wickham 6.50% 17,600 6.25% 17,500 Kings Beach Tavern Caloundra QLD 6.25% 6,550 8.00% 6,550 Kooyong Motor Hotel North Mackay QLD 8.00% 8,880 7.75% 8,880 Leichhardt Hotel Rockhampton QLD 7.75% 11,120 6.25% 11,120 Lord Stanley Hotel East Brisbane QLD 6.25%

1 Capitalisation rate at last independent valuation

\* Independent valuation obtained as at 31 December 2017

# **Hotel Property Investments**

# Half Year Report for the six months ended 31 December 2017 Notes to the consolidated financial statements (continued)

|  |                   |   | 31 Decembe | r 2017     | 30 June | 2017       |
|--|-------------------|---|------------|------------|---------|------------|
|  |                   |   | Cap'n      | Fair Value | Cap'n   | Fair Value |
| Property                                 | Location          |   | rate ₁     | \$'000     | rate 1  | \$'000     |
| Magnums Tavern                           | Airlie Beach QLD  |   | 6.50%      | 23,700     | 6.50%   | 22,940     |
| Mi Hi Tavern                             | Brassal QLD       | * | 6.50%      | 18,550     | 6.75%   | 17,040     |
| New Inala Hotel                          | Inala QLD         |   | 6.50%      | 11,900     | 6.50%   | 11,900     |
| Palm Cove Tavern                         | Palm Cove QLD     |   | 6.50%      | 8,060      | 6.50%   | 8,050      |
| Royal Hotel Townsville                   | West End QLD      | * | 7.50%      | 4,000      | 7.50%   | 5,350      |
| Royal Mail Hotel                         | Tewantin QLD      |   | 6.50%      | 19,180     | 6.50%   | 19,180     |
| Q Sports Bar*                            | Cairns QLD        | * | 6.50%      | 8,950      | 6.50%   | 8,940      |
| The Hotel Allen                          | Northward QLD     | * | 8.00%      | 8,200      | 8.00%   | 7,750      |
| The Regatta                              | Toowong QLD       |   | 6.00%      | 42,140     | 6.00%   | 41,980     |
| The Wallaby Hotel                        | Mudgeeraba QLD    | * | 6.25%      | 12,800     | 6.25%   | 12,620     |
| Tom's Tavern                             | Aitkenvale QLD    |   | 6.75%      | 22,170     | 6.75%   | 22,280     |
| Trinity Beach Tavern                     | Trinity Beach QLD |   | 6.75%      | 16,800     | 6.75%   | 16,820     |
| Waterloo Tavern                          | Paralowie SA      |   | 6.25%      | 19,950     | 6.25%   | 19,950     |
| Woodpecker Tavern                        | Burpengary QLD    | * | 6.50%      | 8,100      | 6.50%   | 8,060      |
| Total Pubs and On-site Speciality Leases |                   |   | 6.48%      | 663,140    | 6.50%   | 658,675    |

# Note 11 Investment property (continued)

1 Capitalisation rate at last independent valuation

\* Independent valuation obtained as at 31 December 2017

| Note 12 Trade and other payables     | 31 December<br>2017 | 30 June<br>2017 |
|--------------------------------------|---------------------|-----------------|
|                                      | \$'000              | \$'000          |
| Current                              |                     |                 |
| Trade payables                       | 330                 | 171             |
| Accrued interest                     | 3,003               | 202             |
| Other payables                       | 2,785               | 4,050           |
|                                      | 6,118               | 4,423           |
|                                      |                     |                 |
| Note 13 Employee benefit liabilities | 31 December<br>2017 | 30 June<br>2017 |
|                                      | \$'000              | \$'000          |
|                                      |                     |                 |
| Short-term employee benefits         | 86                  | 94              |
| Post-employment benefits             | 82                  | 75              |
|                                      | 168                 | 169             |
| Represented as follows:              |                     |                 |
| Current liablities                   | 161                 | 165             |
| Non-current liablities               | 7                   | 4               |
|                                      | 168                 | 169             |

| Note 14 Loans and borrowings          | 31 December | 30 June |
|---------------------------------------|-------------|---------|
|                                       | 2017        | 2017    |
|                                       | \$'000      | \$'000  |
| Non-current                           |             |         |
| USPP Notes                            | 228,560     | -       |
| Bank loans                            | 27,326      | 254,834 |
|                                       | 255,886     | 254,834 |
|                                       |             |         |
|                                       |             |         |
| U.S. Private Placement ("USPP") Notes |             |         |
| USPP - drawn                          | 230,000     | -       |
| Borrowing costs capitalised           | (1,505)     | -       |
| Amortisation of borrowing costs       | 65          | -       |
|                                       | 228,560     | -       |

The USPP Note Purchase Agreement was executed on 8 August 2017 and funding occurred on 11 August 2017, with the proceeds used to repay loans outstanding under the existing Common Terms Deed facilities.

The USPP issue comprises three tranches of unsecured, Australian Dollar denominated notes:

• A\$100 million fixed interest loan with an 8 year tenor, maturing in August 2025;

• A\$30 million fixed interest loan with a 10 year tenor, maturing in August 2027; and

• A\$100 million floating interest loan with a 10 year tenor, maturing in August 2027.

# Bank Loans

| Common Terms Deed ("CTD") - December 2016 |         |         |
|---|---------|---------|
| CTD - drawn                               | -       | 256,000 |
| Borrowing costs capitalised               | (1,166) | (1,352) |
| Amortisation of borrowing costs           | 37      | 186     |
| Borrowing costs written off               | 1,129   | -       |
|   | -       | 254,834 |
| Common Terms Deed ("CTD") - August 2017   |         |         |
| CTD - drawn                               | 27,700  | -       |
| Borrowing costs capitalised               | (429)   | -       |
| Amortisation of borrowing costs           | 55      | -       |
|   | 27,326  | -       |
| Total Bank Loans                          | 27,326  | 254,834 |

Coinciding with the USPP raising, HPI sought and agreed amendments to the CTD and associated facility agreements with its banks. These changes were effective 11 August 2017. Notable changes include moving the CTD to an unsecured basis, and reducing the CTD facility limits by the amount of the USPP raising, from \$285 million to \$55 million. The Commonwealth Bank facility limit was reduced by \$100 million to \$55 million (inclusive of a \$4 million letter of credit facility) maturing 11 August 2020, and the Westpac Bank facility of \$130 million has been fully repaid and cancelled.

| Note 15 Derivative financial instruments   | 31 December<br>2017 | 30 June<br>2017 |
|--|---------------------|-----------------|
|  | \$'000              | \$'000          |
| Derivative financial instruments - non current liability   | -                   | 1,135           |
|  | -                   | 1,135           |
| Derivative financial instruments at the beginning of the period<br>Fair value loss for the period: | (1,135)             | (3,985)         |
| - Cancelled derivatives  | (45)                | 441             |
| - Open derivatives   | -                   | 857             |
| Close out of cancelled derivatives   | 1,180               | 1,552           |
| Fair value of derivative financial instruments at end of the period                                | -                   | (1,135)         |

Under the revised debt facilities of the HPI Group (refer note 14), \$130 million of the \$285 million facility is on fixed interest terms. Accordingly, the HPI Group cancelled its \$62.5 million interest rate swap on 19 July 2017, at a payout cost of \$1.18 million.

| Note 16 Provisions                     | 31 December<br>2017 | 30 June<br>2017 |
|--|---------------------|-----------------|
|  | \$'000              | \$'000          |
| Provision for distribution             |                     |                 |
| Balance at the beginning of the period | 14,458              | 13,588          |
| Provisions made during the period      | 14,302              | 46,879          |
| Provisions used during the period      | (14,458)            | (46,009)        |
| Balance at the end of the period       | 14,302              | 14,458          |

#### Distribution

The provision for distribution relates to distributions to be paid to stapled security holders on 5 March 2018. This distribution will be funded via drawdown on the existing Common Terms Deed loan facility.

| Note 17 Contributed equity                |              |         |
|---|--------------|---------|
|   | No. of units | \$'000  |
| On issue at 30 June 2017 - fully paid     | 146,105,439  | 262,640 |
| On issue at 31 December 2017 - fully paid | 146,105,439  | 262,640 |
| On issue at 30 June 2016 - fully paid     | 146,105,439  | 262,640 |
| On issue at 31 December 2016 - fully paid | 146,105,439  | 262,640 |

A unit confers on its holder an undivided absolute, vested and indefeasible beneficial interest in the Trust as a whole, subject to Trust liabilities, not in parts or single assets. All units confer identical interests and rights. Each member registered at the record date has a vested and indefeasible interest in a share of the distribution in proportion to the number of units held by them. All issued units are fully paid.

#### Stapled securities

The units in the Trust are stapled to the shares in the Company and are referred to as "stapled securities". The stapled securities entitle the holder to participate in distributions and dividends and the proceeds on winding up of the HPI Group in proportion to the number of stapled securities held. On a show of hands every stapled security holder present at a meeting in person or by proxy, is entitled to one vote.

# Note 17 Contributed equity (continued)

#### **Treasury shares**

Contributed equity reflects the number of stapled securities on market at balance date, exclusive of the effect of treasury shares held. (Refer to note 19.)

## Note 18 Retained earnings

| Note 18 Retained earnings                              | 31 December |          |
|--|-------------|----------|
|  | 2017        | 2017     |
|  | \$'000      | \$'000   |
| Balance at the beginning of the period                 | 124,729     | 72,709   |
| Profit for the period                                  | 17,466      | 98,899   |
| Distribution to stapled security holders               | -           | (32,421) |
| Provision for distribution to stapled security holders | (14,302)    | (14,458) |
| Balance at the end of the period                       | 127,893     | 124,729  |

| Note 19 Reserves                           | Cash flow hedge<br>reserve | Treasury share<br>reserve | Share based<br>payment reserve | Total   |
|--|----------------------------|---------------------------|--------------------------------|---------|
|  | \$'000                     | \$'000                    | \$'000                         | \$'000  |
| Balance at 1 July 2017                     | -                          | 186                       | (17)                           | 169     |
| Acquisition of shares                      | -                          | 306                       | -                              | 306     |
| Recognition of share based payment expense | -                          | -                         | (30)                           | (30)    |
| Balance at 31 December 2017                | -                          | 492                       | (47)                           | 445     |
|  |                            |                           |                                |         |
| Balance at 1 July 2016                     | 1,937                      | -                         | -                              | 1,937   |
| Effective portion of changes in fair value | (1,433)                    | -                         | -                              | (1,433) |
| Acquisition of shares                      | -                          | 186                       | -                              | 186     |
| Recognition of share based payment expense | -                          | -                         | (8)                            | (8)     |
| Balance at 31 December 2016                | 504                        | 186                       | (8)                            | 682     |

#### **Hedging reserve**

The hedging reserve comprise the effective portion of the cumulative net change in the fair value of hedging instruments used in cash flow hedges, pending subsequent recognition in profit in loss as the hedged cash flows or items affect the profit or loss. The interest swap held by the Group was cancelled 19 July 2017 and as such the cash flow hedge reserve is Nil at 31 December 2017.

# Treasury share reserve

The Treasury share reserve comprise the cost of the HPI Group's securities which were purchased on-market, and are held by the HPI Rights Plan Trust. At 31 December 2017, the HPI Group held 162,363 of the Company's securities (31 December 2017: 65,107).

# Share based payment reserve

The share based payments reserve comprises amounts recognised under the long term incentive plan for executive employees and is the portion of the fair value of the total cost recognised of the unissued securities, which remain conditional on employment with the HPI Group at the relevant vesting date and certain market based performance hurdles being obtained.

| Note 20 Net assets per stapled security                                    | 31 December<br>2017 | 30 June<br>2017 |
|--|---------------------|-----------------|
| Number of stapled securities on issue as at the end of the period          | 146,105,439         | 146,105,439     |
| Less: Treasury securities  | (162,363)           | (65,107)        |
| Adjusted number of stapled securities on issue as at the end of the period | 145,943,076         | 146,040,332     |
| Net assets at balance date   | \$390,088,000       | \$387,200,144   |
| Per stapled security on issue  | \$2.67              | \$2.65          |

| Note 21 Earnings per security                   | 31 December<br>2017 | 31 December<br>2016 |
|---|---------------------|---------------------|
| Profit for the period                           | \$17,466,000        | \$71,205,000        |
| Weighted average number of securities           | No. of securities   | No. of securities   |
| On issue at the beginning of the period         | 146,105,439         | 146,105,439         |
| Less: Treasury securities                       | (162,363)           | (65,107)            |
| Weighted average number of securities           | 145,994,449         | 146,102,254         |
| Basic and diluted earnings per security - cents | 11.96               | 48.74               |

| Note 22 Distributions                     | Total        |                              | Distribution per |  |
|---|--------------|------------------------------|------------------|--|
|   | distribution | No. of stapled stapled secur |                  |  |
| Distributions to stapled security holders | \$'000       | securities                   | cents            |  |
| 31 December 2017                          |              |                              |                  |  |
| 1 July 2017 to 31 December 2017           | 14,302       | 145,994,449                  | 9.8              |  |
| 31 December 2016                          |              |                              |                  |  |
| 1 July 2016 to 31 December 2016           | 32,422       | 146,102,254                  | 22.2             |  |
|   |              |                              |                  |  |

Distributions are shown exclusive of expected distributions payable on treasury securities.

# Note 23 Financial Instruments

# Accounting classifications and fair values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information of financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

| 31 December 2017                     |               |                       |              |                    |           |            |         |         |       |
|--------------------------------------|---------------|-----------------------|--------------|--------------------|-----------|------------|---------|---------|-------|
| \$'000                               |               |                       | Carrying amo | ount               |           | Fair value |         |         |       |
|                                      |               | Fair value<br>hedging | Loans and    | Other<br>financial |           |            |         |         |       |
|                                      | Note          | instruments           | receivables  | liabilities        | Total     | Level 1    | Level 2 | Level 3 | Total |
| Financial assets not measured at     | fair value    |                       |              |                    |           |            |         |         |       |
| Trade and other receivables          | 9             | -                     | 396          | -                  | 396       |            |         |         |       |
| Cash and cash equivalents            | 8             | -                     | 1,132        | -                  | 1,132     |            |         |         |       |
|                                      |               | -                     | 1,528        | -                  | 1,528     |            |         |         |       |
| Financial liabilities measured at fa | ir value      |                       |              |                    |           |            |         |         |       |
| Interest rate derivatives            | 15            | -                     | -            | -                  | -         | -          | -       | -       | -     |
|                                      |               | -                     | -            | -                  | -         |            |         |         |       |
| Financial liabilities not measured   | at fair value |                       |              |                    |           |            |         |         |       |
| Loans and borrowings                 | 10            | _                     | -            | (255,886)          | (255,886) |            |         |         |       |
| Trade and other payables             | 14            | -                     | -            | (6,118)            | (6,118)   |            |         |         |       |
|                                      |               | -                     | -            | (262,004)          | (262,004) |            |         |         |       |

# Note 23 Financial Instruments (continued)

| 30 June 2017                          |               |                       |             |                    |           |            |         |         |         |  |
|---------------------------------------|---------------|-----------------------|-------------|--------------------|-----------|------------|---------|---------|---------|--|
| \$'000                                |               | Carrying amount       |             |                    |           | Fair value |         |         |         |  |
|                                       |               | Fair value<br>hedging | Loans and   | Other<br>financial |           |            |         |         |         |  |
|                                       | Note          | instruments           | receivables | liabilities        | Total     | Level 1    | Level 2 | Level 3 | Total   |  |
| Financial assets not measured at f    | air value     |                       |             |                    |           |            |         |         |         |  |
| Trade and other receivables           | 9             | -                     | 225         | -                  | 225       |            |         |         |         |  |
| Cash and cash equivalents             | 8             | -                     | 1,135       | -                  | 1,135     |            |         |         |         |  |
|                                       |               | -                     | 1,360       | -                  | 1,360     |            |         |         |         |  |
| Financial liabilities measured at fai | r value       |                       |             |                    |           |            |         |         |         |  |
| Interest rate derivatives             | 15            | (1,135)               | -           | -                  | (1,135)   | -          | (1,135) | -       | (1,135) |  |
|                                       |               | (1,135)               | -           | -                  | (1,135)   |            |         |         |         |  |
| Financial liabilities not measured a  | ıt fair value |                       |             |                    |           |            |         |         |         |  |
| Secured bank loans                    | 14            | -                     | -           | (254,834)          | (254,834) |            |         |         |         |  |
| Trade and other payables              | 12            | -                     | -           | (4,423)            | (4,423)   |            |         |         |         |  |
|                                       |               | -                     | -           | (259,257)          | (259,257) |            |         |         |         |  |

#### Note 24 Contingent assets

The HPI Group is not aware of any contingent assets as at 31 December 2017 which may materially affect the operation of the business (30 June 2017: none).

# Note 25 Contingent liabilities

The HPI Group is not aware of any contingent liabilities as at 31 December 2017 which may materially affect the operation of the business (30 June 2017: none).

# Note 26 Commitments

The HPI Group has purchased two properties situated adjacent to the Regatta Hotel at 20 Sylvan Road and 8 Landsborough Terrace, Toowong, Queensland. The aggregate purchase price was \$3.8 million and settled on 5 February 2018. The HPI Group is not aware of any other commitments as at 31 December 2017 which may materially affect the operation of the business (30 June 2017: none).

#### Note 27 Segment information

The HPI Group operates wholly within Australia and derives rental income, as a freehold pub owner and lessor.

Revenues from Coles Group represented approximately \$21.1 million (31 December 2016: \$20.4 million) of the HPI Group's total revenues.

#### Note 28 Subsequent events

In February 2018 HPI Group contracted to acquire a Quest branded accommodation hotel located in Griffith, New South Wales, with a purchase price of \$15.25 million plus costs. Settlement is scheduled to occur in March 2018. The acquisition will be 100% debt funded utilising the Group's bank debt facilities, the limit of which was increased by \$23.1 million in February 2018.

No other item, transaction or event has occurred subsequent to 31 December 2017 that is likely in the opinion of the directors to significantly affect the operations of the HPI Group, the results of those operations, or the state of affairs of the HPI Group in future financial periods.

# Hotel Property Investments Half Year Report for the six months ended 31 December 2017 Directors' declaration

In the opinion of the directors of Hotel Property Investments Limited, as Responsible Entity for the Hotel Property Investment Trust:

1. the consolidated financial statements and notes, set out on pages 8 to 24, are in accordance with the *Corporations Act 2001*, including:

(a) giving a true and fair view of the Hotel Property Investments Group financial position as at 31 December 2017 and of its performance for the six months ended on that date; and

(b) complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

2. There are reasonable grounds to believe that the Hotel Property Investment Trust will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the directors of Hotel Property Investments Limited.

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Michael Tilley Director Melbourne Dated this 21st day of February 2018



# Independent Auditor's Review Report

# To the stapled security holders of Hotel Property Investments

# **Report on the Half-year Financial Report**

# Conclusion

We have reviewed the accompanying *Half-year Financial Report* of Hotel Property Investments (the Stapled Group Half-year Financial Report).

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the Stapled Group Half-year Financial Report is not in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the *Stapled Group's* financial position as at 31 December 2017 and of its performance for the half-year ended on that date; and
- complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

The *Half-year Financial Report* of the Stapled Group comprises:

- Consolidated statement of financial position as at 31 December 2017
- Consolidated statement of profit or loss and other comprehensive income, Consolidated statement of changes in equity and Consolidated statement of cash flows for the Half-year ended on that date
- Notes 1 to 28 comprising a summary of significant accounting policies and other explanatory information
- The Directors' Declaration.

The *Stapled Group* comprises, Hotel Property Investments Trust (the Trust) and the entities it controlled at the half year's end or from time to time during the half-year and Hotel Property Investments Limited (the Company) and the entities it controlled at the half year's end or from time to time during the halfyear.

# Responsibilities of the Directors for the Half-year Financial Report

The Directors of Hotel Property Investments Limited, being the Responsible Entity of the Trust, are responsible for:

- the preparation of the Half-year Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*; and
- for such internal control as the Directors determine is necessary to enable the preparation of the Half-year Financial Report that is free from material misstatement, whether due to fraud or error.

# Auditor's responsibility for the review of the Half-year Financial Report

Our responsibility is to express a conclusion on the Half-year Financial Report based on our review. We conducted our review in accordance with *Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity,* in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the Half-year Financial Report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the Stapled Group's financial position as at 31 December 2017 and its performance for the half-year period ended on that date; and complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001.* As auditor of Hotel Property Investments, *ASRE 2410* requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a Half-year Financial Report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with *Australian Auditing Standards* and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

KPMG

KPMG

Dean Waters *Partner* Melbourne 21 February 2018

# Hotel Property Investments Half Year Report for the six months ended 31 December 2017

# **Corporate Directory**

# **Hotel Property Investments**

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# **Share Registry**

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# Custodian

The Trust Company Limited Level 12, Angel Place 123 Pitt Street Sydney NSW 2001 Australia

# Auditor

KPMG Tower Two Collins Square 727 Collins Street Melbourne VIC 3008 Australia

# **Responsible Entity**

Hotel Property Investments Limited ABN 25 010 330 515 Level 17, IBM Centre, 60 City Road Southbank VIC 3006 Australia

# **Company Secretary**

Hotel Property Investments Limited Blair Strik