# HOTEL PROPERTY INVESTMENTS

#### All hotel leases expiring in CY2021 extended





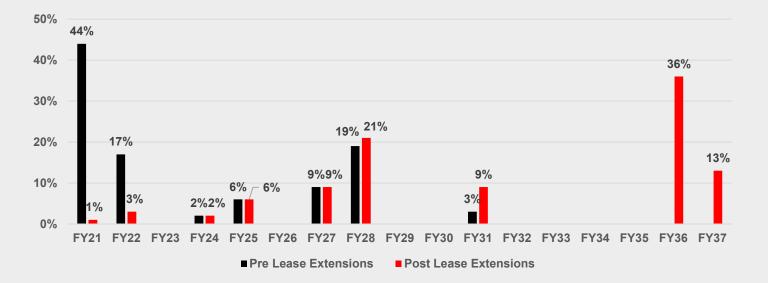
# All hotel leases expiring in CY2021 extended

- HPI have agreed with QVC to exercise multiple options for hotels where the initial term expires in CY2021 (28 pubs)
- The extended pubs represent 57% of HPI's current passing income
- WALE by income has increased from 3.8 years to 11.8 years (measured from Dec 19)
- Independent valuations of the properties are underway

	20 Pubs	8 Pubs
Options exercised	3 x 5 years	2 x 5 years
Rent	Remains unchanged	Reset \$3m lower than June 2020 passing rent
New rent commences	N/A	1 July 2020
Rent review mechanism	Remains unchanged	Remains unchanged



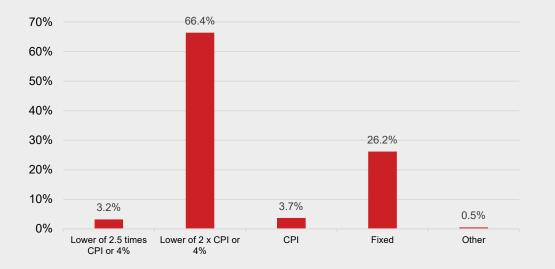
## Lease expiry profile by percentage of income



Notes: Based on rental income at 31 December 2019 Includes lease expiries of specialty retail tenancies



# **Annual rent review profile by income (unchanged)**







## **Capital Works Program**

- HPI will undertake a \$30m refurbishment program across its portfolio
- The program has been agreed between HPI and QVC to improve the asset quality and operational performance of the hotels
- AVC will manage the capital works program
- The program will commence in early 2020 and is scheduled to be completed by December 2021
- The program will be funded predominantly from HPI's existing debt facilities



### **HPI Investment Portfolio**

- HPI are the owner of 43 pub and accommodation assets, 41 leased to Queensland Venue Co (QVC)
- QVC is a joint venture between Coles Ltd and Australian Venue Co (AVC) established in March 2019
- AVC operate more than 150 venues across Australia and New Zealand employing over 4,500 employees
- AVC manage the pub and hotel business and Coles the packaged liquor business
- Secure income underpinned by long term lease arrangements
- HPI owns the majority of the liquor and gaming licences which revert to the landlord at lease expiry
- Prudently managed balance sheet which provides flexibility
- Attractive risk-return profile



#### **Important Notice**

- This presentation has been prepared by Hotel Property Investments Limited as Responsible Entity of the Hotel Property Investments Trust. All reasonable care has been taken in preparing the information provided in this presentation, however no representation or warranty, express or implied is made as to the fairness, accuracy, completeness or correctness of the information.
- The information provided in this presentation should be considered together with the financial statements for the period and previous periods, ASX announcements and other information available on the HPI website.
- The information provided in this presentation is not investment or financial product advice and is not intended to be used as the basis for making an investment decision. The information provided is general information only and does not take into account the investment objectives, personal circumstances or particular needs of any particular person. Any forward looking statements, forecasts or prospects are by their nature subject to uncertainties and contingencies, many of which will be outside the control of the HPI Group or HPI Limited.
- Before making an investment decision, HPI Limited recommends that you conduct your own due diligence, and consult with your own personal advisors as to the application of the information provided in this presentation to your own investment objectives, personal circumstances or particular needs.

